The Race to 'The New Reality'

Jonathan Pain



A Journey from West to East

- The tectonic plates of the global economic landscape
- Identify the key factors and forces
- Beware the prism through which you view the world and be aware...



The Reality Check 10% versus 90%

- USA, UK, Spain, Italy, Greece, Ireland, Portugal, Japan
- China, India, Indonesia, Brazil, Nigeria, Bangladesh, Russia, Mexico, Philippines, Vietnam, Ethiopia, Turkey, Thailand, South Africa, South Korea, Myanmar, Malaysia, Ghana, Mozambique, Taiwan, Australia, Cambodia, Zambia, Singapore



Central banks of the world unite

- Will do whatever it takes
- The rubber meets the road as monetary policy gains traction
- MV=PT
- Global financial system (ex Europe) is strong
- The WFC not the GFC



USA

- 3% in 2013
- Housing recovers-1% plus impact on GDP
- Energy independence?
- Business confidence and capital spending
- What a relief it is for me to say this!



Chongqing Chongqing It's up to you New York, New York

Over 3 billion consumers in Asia

- China new frontier-its own backyard
- High speed rail



When China sneezes the world catches a cold!

- 2007-2012 China GDP 56%, India 43% (IMF)
- High income countries just 2%
- "The BRIC's will add \$12 trillion over next decade – double eurozone and U.S" (Goldman Sachs)



Rise of Asian middle classes

- Chinese and Indian consumers will be spending nearly \$10 trillion by 2020*
- More than three times the amount today
- Most significant economic phenomenon of our lifetime

*Source: 'The \$10 Trillion Prize', Silverstein, Singhi, Liao, Michael, The Boston Consulting Group



A maturing giant

- 10% average annual growth since 1978
- 2001:1.3 trillion....2012:8.3 trillion
- A Greece every 4 months!
- Composition and quality of growth to change
- 8% growth in 2013



Chinese growth plummets to 7.5%!

- "The media is framing the entire debate in terms of a hard landing or a soft landing. Both employ the word landing, which entails a decline; one rather abrupt and the other more gradual, but a descent nonetheless.
- Why all this talk of a landing?
- If an economy is growing it is ascending, not descending, and most certainly not landing"

Source, The Pain Report, April 2012



The lucky country

75% of Australia's exports go to Asia

An election year-oh boy!

Some relief from the RBA

The best of all worlds and more beach



The adjustment we had to have

- Do you remember The Mother of All Crossroads?....2006
- "As we look to the West we see an economic giant that is in the first phase of a painful decline. As we look to the East we see a phenomenon that will shape and define our lives for decades to come."
- 2008 was a defining moment in time which accelerated the inevitable.



The new political reality

 "Right across the world the fusion of affluence, technology and education will fuel an expectation of greater political participation and inclusion, and a thirst for pluralism."

Source - The Pain Report May 2012



This might surprise you World GDP-average growth(%)

1981-1990 1991-2000 2001-2010 2011-2020

• 3.3 3.5 4.2

Source: IMF, GS Global ECS Research



The new reality

- World divided between submerging and emerging-10% versus 90%
- In an age of globalisation...
- In a digital age of technology ,transparency and connectivity
- A fusion of East and West
- Welcome to the new reality and turn off your...



This presentation has been prepared by JP Consulting (ACN 101 761 433) and is for general information only. Every effort has been made to ensure that it is accurate, however it is not intended to be a complete description of the matters described. It does not contain and is not to be taken as containing any securities advice or securities recommendation. Furthermore, it is not intended that it be relied on by recipients for the purpose of making investment decisions. JP Consulting does not give any warranty as to the accuracy, reliability or completeness of information which is contained in this presentation. Except insofar as liability under any statute cannot be excluded, JP Consulting and its directors, employees and consultants do not accept any liability for any error or omission in this presentation or for any resulting loss or damage suffered by the recipient or any other person. Unless otherwise noted, JP Consulting is the source of all charts.

