



# Leading Transformation

Innovate Integrate Motivate

2017 FinPro Conference  
18 – 20 October 2017  
Mantra Lorne



Platinum Sponsors - Commonwealth Bank



# An invitation to attend FinPro 2017

18-20 October 2017



**On behalf of the FinPro Executive Team I warmly invite you to attend the 2017 FinPro Conference. This year the conference will again be held at the picturesque Mantra Lorne from Wednesday 18 – Friday 20 October.**

The Conference theme is 'Leading Transformation – Innovate, Integrate, Motivate' whether they be transformative ideas, improvements, processes, or inspirations. We hope that, through this year's conference presentations, you will gain technical knowledge, as well as an insight into other organisations work practices, and also take the opportunity to build on your professional networks. All of these are crucial to deliver value for our organisations and we understand that they are also enormously important to us all as Local Government Finance Professionals. The Executive are trialling a new change this year with the introduction of regional collaboration of the Finance Groups, as well as holding some technical sessions, commencing on the Wednesday afternoon of the conference. I encourage you to travel to Mantra on the Wednesday morning to catch these additional sessions.

We are privileged this year to have Dr Jason Fox provide our Key Note Address at the Conference Opening Dinner on Wednesday 18 October. Jason is a modern day wizard-rogue and leadership adviser—often sought after for his pioneering philosophies and expertise in motivation design. He is the bestselling author of 'The Game Changer' and 'How to Lead a Quest: a handbook for pioneering executives', and in 2016 was awarded Keynote Speaker of the Year.

Many other fantastic speakers will share their knowledge with delegates throughout the Conference including Alan Hansell from IBRS who will deliver an informative session on 'Winds of Change Sweeping Local Government'. Delegates will also hear from Local Government CEOs such as Keith Baillie – Surf Coast SC, Chris Eddy – Hobsons Bay CC, Michael Tudball – Southern Grampians Shire, and Rebecca McKenzie – Glen Eira City CC, through to a number of

our own members who have offered to share their knowledge. Sector partner updates from the Victorian Auditor-General, Andrew Greaves, and Executive Director from Local Government Victoria, Graeme Emonson, adds to a fantastic conference agenda this year.

The Conference will end on a high with what is shaping up to be an amazing and entertaining presentation from Geoffrey Knight with his personal story on transformation. His life's journey has been unconventional, to say the least. From choirboy in small-town New Zealand, to one of the youngest members of the notorious 'Highway 61' bikie gang, his life so far has been remarkable.

The conference is not only about learning though. It also provides opportunities for delegates to develop their skills, share best practice initiatives between fellow delegates and it promotes professional networking opportunities. I encourage you to make the most of this opportunity to learn, network with fellow delegates, to meet and talk to our sponsors and to participate in the discussions. Most of all share your valuable experiences with other delegates throughout the conference.

I would like to thank our many sponsors for their support of FinPro and of our Annual Conference. Their support is vital to the success of the conference and enabling FinPro to offer a wonderful program. I strongly encourage you to visit each of our sponsors during the Conference to hear about what products and services they provide to the Local Government Sector.

On behalf of the Executive I sincerely hope that you are able to join us at what will be a very informative and enjoyable conference and I look forward to your company in Lorne from 18 – 20 October 2017.

**Ange Marshall**  
President – FinPro



# Conference Program

Wednesday 18 October 2017

12.30pm -	Delegate Arrival and Registration	
12.30 – 2.30pm	Regional Collaboration Sessions	Regional Finance Groups will be given the opportunity to meet up over a casual lunch, network and discuss issues relevant to the group. Hosted by FinPro
2.30 – 3.00pm	Afternoon Tea	Mantra Lorne
3.00 – 3.45pm	Communicating value of Local Government today: How we are building a 21st century database of our citizens – Presented by Eyal Halamish, CEO, OurSay	In a world of alternative facts, social media sound bites, and viral campaigning, it's important to get our message out there and our communities focused on the strategic rather than the petty issues.
3.45 – 4.30pm	LinkedIn – Rock Your Profile – presented by Andrew Green, Specialist Relationship Manager, LinkedIn	Understanding social media and the power of LinkedIn to grow your professional brand, connect with your network, stay informed about the sector and attract career relevant opportunities. With 500M+ members globally and 8.9M+ members in Australia, LinkedIn is Australia's most powerful career building platform.
4.30 – 6.30pm	Conference Registration and Check-in	Mantra Lorne Reception
6.30 – 7.15pm	Pre-Dinner Drinks	Mantra Lorne Foyer
7.15 – 10.30pm	Conference Opening Dinner – including Key Note Presentation from Dr Jason Fox – 'Change the game – Transform!' Sponsored by the Oracle Corporation	'How do you motivate people to progress through change and do great work? Not normal work—robots will soon handle that. Great work. The work that has us investing discretionary effort. Creating new value. Actually innovating (not just talking about it). Owning it. Leading, not waiting. How do you motivate people to do that?

# Conference Program

Thursday 19th October 2017

<b>7.00 – 8.50am</b>	<b>Breakfast</b>	<b>Mantra Lorne Restaurant</b>
<b>9.00 – 9.45am</b>	<b>Winds of Change Also Sweeping Local Government</b> – Alan Hansell, IBRS	Alan has recently published a paper about the change sweeping the public sector: rate capping, demands to transform business operations and reduce expenditure, increasing numbers of requests for online services, pressures from State Governments and also compliance issues. Alan will discuss his findings and share stories from some of the councils he spoke with during his research.
<b>9.45 – 10.30am</b>	<b>The changing role of the CFO</b> – Presented by Adrian Clerici, Partner, Pitcher Partners Advisors Pty Ltd	The role of the Finance Department has changed over time and continues to change. Adrian will speak about this and give some indication of what will be required from Finance Staff moving forward.
<b>10.30 – 11.00am</b>	<b>Morning Tea</b>	<b>Mantra Lorne – Sponsor Display Area</b>
<b>11.00 – 12.00pm</b>	<b>Challenges facing Victorian LG today</b>  <b>Panel Speakers</b> <ul style="list-style-type: none"> <li>• Keith Baillie, CEO, Surf Coast SC</li> <li>• Chris Eddy, CEO, Hobsons Bay CC</li> <li>• Michael Tudball, CEO, Southern Grampians Shire</li> <li>• Rebecca McKenzie, CEO, Glen Eira City Council</li> </ul> <b>Facilitator:</b> <ul style="list-style-type: none"> <li>• Danny Wain, FinPro Executive Member and CFO, Monash City Council</li> </ul>	<p>The Local Government sector continues to evolve as challenges and changes are being placed upon it. Our panel of four CEOs will discuss the challenges and changes their Councils are currently experiencing or are planning for in the foreseeable future.</p> <p>The CEOs represent a diverse range of Victorian Councils; Metro, Growth, Regional and Rural.</p> <p>Our Facilitator for the session, Danny Wain, will use his excellent powers of observation to weave the session together.</p> <p>Sit back and compare the commonality of the issues raised by each of our speakers. How applicable are the challenges talked about today in your Council?</p>

# Conference Program

Thursday 19th October 2017

12.00 – 12.30pm

**Platinum Sponsor Session – Presented by the Commonwealth Bank**

**The Future of Local Government**

– Presented by Heath Brown,  
CBA Platinum Sponsor

Future-focussed concepts all local government should be considering as they plan to drive innovation in their workforce and the communities they lead.

12.30 – 1.30pm

**Lunch**

**Mantra Lorne Front Lawns**

1.30 – 3.00pm

**Understanding Motivation and Working with Your Strengths** – Sabina Read, Psychologist

Sabina spoke at our February PD about 'Coping with Stress and Overwhelm'. Her session was very well received so we've invited her back for more!

What motivates us to work and live as we do? This session will explore the drivers and personal values that underpin the many decisions we make every day at work and beyond. The session will introduce a positive psychology model which focuses on factors that lead to the flourishing of individuals, groups and organisations, including findings ways to identify and maximise the innate individual strengths that we all possess which can lead us to feel more productive, energised, and engaged.

3.00 – 3.30pm

**Afternoon Tea**

3.30 – 4.30pm

**Digital Transformation** – Casey and Surf Coast Shire Experience

Sheena Frost, Strategic Director Corporate Services, City of Casey

John Brockway, Finance Manager, Surf Coast Shire

Hear first-hand how two Councils are pushing to be more agile, innovative and creative; the increasing availability of open data; the emerging digital economy; the 'Internet of Things' and the increasing reach of social media into households.

Councils must be aware of these trends and their impact. Customers are telling us they expect to be able to undertake their Council business online, at a time and through a device of their own choosing. Businesses in our municipalities are looking to exploit the opportunities these trends provide. And there is a demand that we use technologies to find efficiencies in Council's processes, increasing the value we provide from the rates Council collect. As a Council, we have an obligation to respond to these drivers.

4.30 – 5.00pm

**Joint Workshop – Model Financial Statements and Model Budget**

Run by the respective Taskforces of each of these working parties.

5.00 – 6.00pm

**Sponsor exhibition**

**Mantra Lorne – Sponsor Display Area**

6.00 – 7.00pm

**Free Time**

7.00 – 8.00pm

**Pre-Dinner Drinks on the deck**

**Mantra Lorne Front Lawn**

8.00 – late

**Dinner. Theme – 'Transform yourself'  
Band – Rewind 80's**

Don't come as you are, transform yourself into something else! Dress up and surprise yourself!



# Conference Program

Friday 20th October 2017

7.00 – 8.50am	Breakfast	Mantra Lorne Restaurant
9.00 – 9.30am	Local Government Victoria – Update – Presented by Graeme Emonson , Executive Director, LGV	Local Government Victoria provides policy advice, oversees legislation and works with councils to support responsive and account- able Local Government services.
9.30 – 10.15am	<b>‘Show me the data’ – Data as a foundation to financial sustainability</b> Angelo Saridis, Manager, Performance & Innovation Latrobe City Council	<p>Graeme is the Executive Director of LGV and will give delegates an update on the current work his organisation is undertaking as it affects finance professionals working in the sector.</p> <p>Many of the decision making processes in Local Government have an impact on financial sustainability. There are always challenges in governance to ensure that the financial impli- cations of decisions being made are visible and considered as part any individual decision mak- ing process. Given the imminent challenges posed by rate capping, Latrobe City Council has been a focussing on using data and business intelligence to help inform decision making including the consideration of financial implications. Data is being used in a variety of ways to enrich decision making including:</p> <ul style="list-style-type: none"> <li>• Investment prioritisation</li> <li>• Budget management</li> <li>• Procurement performance</li> <li>• Asset utilisation</li> </ul> <p>This presentation will provide examples of how data has been used to inform decision making with a focus on financial sustainability as well as sharing some experiments that have been conducted to demonstrate the value of available data in making financial decisions.</p> <p>Moments of change, rather than being threats, create great opportunities. The world is currently experiencing the greatest period of cascading change we have ever seen. It's being called the 4th Industrial Revolution. Be- ing ready for this change and actively looking for the opportunities created is the key to progressing through this era.</p>
10.15 – 10.30am	<b>Andrew Murray, CEO Curve Securities</b> <b>The moment of change is the moment of opportunity.</b> <b>Gold Sponsor Presentation.</b>	
10.30 – 11.00am	Morning Tea	Mantra Lorne Sponsor Display area
11.00 – 11.15am	<b>Transform to the Cloud – Getting Council's Key Financial Reporting &amp; Management Systems off the Ground - Presented by John O'Connor, LG Solutions</b> <b>Gold Sponsor Presentation.</b>	In this session LG Solutions will highlight the benefits of moving key financial reporting & management systems to the cloud & briefly present what's here now for Victoria, & what's coming to help councils get these key systems off the ground & to the cloud.

# Conference Program

Friday 20th October 2017

**11.15 – 12.00pm**

**VAGO – Andrew Greaves, Victorian Auditor General, VAGO**

VAGO plays a key role in promoting confidence in the public sector. They conduct audits to ensure that public sector entities are transparent and accountable to the Victorian Parliament and the community. Andrew will provide an update to the sector on the current work VAGO are undertaking and provide some guidance to all finance practitioners on good practice and what to be conscious of when embarking on digital transformation.

**12.00 – 1.00pm**

**Closing Key Note Address – Geoff Knight – My story of Transformation!**

Geoffrey Knight believes he is the luckiest man in the World to have been given the opportunity to transform his life. Few people make such a huge transformation; most, unfortunately, become victims of circumstance and their limiting beliefs which drive their behaviour and, in turn, determines their lot in life. Geoffrey credits much of his current success to the inspirational teachers and mentors who came into his life who inspired him to roll up his sleeves and do the work required both personally and professionally. Listen as Geoffrey shares his own story of Transformation.

**1.00 – 1.20pm**

Conference Close and Prize Draws

**1.20pm**

**Boxed lunch provided for delegates to take with them for the journey home**

# Our Speakers

## Biographies



### Andrew Green

Andrew Green is part of LinkedIn Australia's public services team and is the specialist Relationship Manager for Local Government. Having a background in public sector management at the Department of Human Services and the Australian Public Services Commission, Andrew moved into Service Delivery Management with Talent2 prior to joining LinkedIn in January. LinkedIn's mission is to connect the world's professionals to make them more productive and successful and the public services team works across all layers of government in Australia and New Zealand to do just this.

Innovation Award and the International Association of Public Participation Core Values Award in 2013 for helping civic leaders make relevant decisions by keeping their communities close. Eyal is faculty member at the School of Life, a World Economic Forum Global Shaper, Unreasonable Institute Fellow, and Centre for Sustainability Leadership Fellow. He also is a non-executive board member of Code for Australia.



### Dr Jason Fox

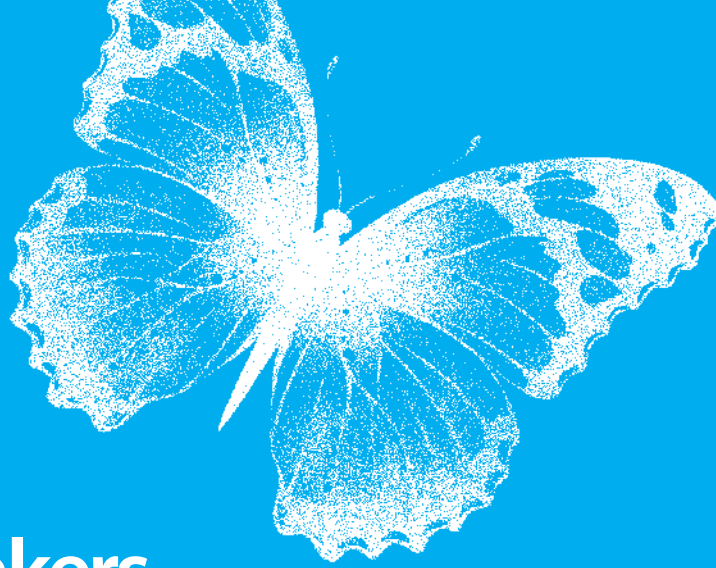
Dr Jason Fox is a modern day wizard-rogue and leadership adviser—oft sought after for his pioneering philosophies and expertise in motivation design. He is the bestselling author of *The Game Changer* and *How to Lead a Quest: a handbook for pioneering executives*, and in 2016 was awarded Keynote Speaker of the Year. Jason partakes in extreme sports such as reading, beard maintenance and coffee snobbery.



### Eyal Halamish

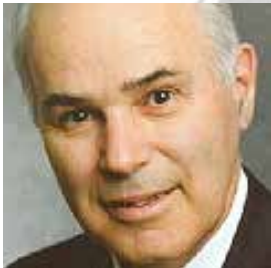
Eyal has been an activist, lobbyist, political staffer, management consultant for Fortune 500 companies in banking and mining and a social entrepreneur. He is currently the CEO of OurSay, an organisation which helps leaders level with their communities with easy to use technologies. His organisation has received a Crikey Media





# Our Speakers

## Biographies



### Alan Hansell

Alan Hansell is the IBRS advisor who conducted the Local Government IT Management Survey in 2016/17. His focus areas are IT, business management and vendors.

Alan analyses and comments on:

- IT and vendor management trends
- IT and business management (including Finance and HR) partnership and practices
- Ways to justify and maximise the benefits from IT-related investment
- Skills development for IT professionals and managers, including CIOs.

Alan has extensive experience in IT and business management consulting. Before joining IBRS, he was a Director in Gartner's Executive program and an adviser to over 50 CIOs and business managers. He was also a Principal Consultant with DMR Group and an IS professional, manager and industry consultant for IBM Australia for nearly 30 years.

Alan is a CPA and an Associate of Governance Institute of Australia.



### Michael Tudball AFSM FAICD ACEcD

Michael commenced as Chief Executive Officer of Southern Grampians Shire Council on 29 March 2016. He previously headed up Economic Development & Advocacy at Melton City Council for almost 5 years and also held senior executive roles in State Government Departments and Statutory Authorities for over 11 years. Michael has also held a number of Board governance positions in Government and Non-Government sectors as well as serving as a Mayor and Councillor from 2004-2012. He is a Fellow with the Australian Institute of Company Directors and in 2011 was awarded the Australian Fire Service Medal for services to fire and emergency management.



### Keith Baillie

Bachelor of Economics, Master of Business Administration (Local Government), Fellow Australian Institute of Company Directors, Fellow CPA Australia, Graduate Australian Institute of Company Directors, Fellow Local Government Professionals



# Our Speakers

## Biographies

Keith commenced as CEO of Surf Coast Shire in January 2015 after eight years as CEO with the Shire of Campaspe. Previous roles include Executive Manager Corporate Services at John Sands Australia and various management roles in information technology and project management within the private sector. Keith came to Local Government via a wide range of community volunteering roles.



### Rebecca McKenzie

Rebecca is an accomplished leader with a successful career at executive level across three countries and three sectors. CEO at City of Glen Eira since February 2016, she is responsible for a \$150 million business delivering over 120 services to the Glen Eira community in Melbourne's leafy inner south. Rebecca's prior roles have included CEO at Mitchell Shire Council and Director of Corporate Services for Yarra Ranges Council. Before relocating back to Australia in 2009 following an 8 year stint abroad, Rebecca held Director level roles at Swindon Borough Council in the UK and National University of Ireland in Dublin.

Rebecca is passionate about Local Government's role in creating resilient communities with a sense of pride of place. A values based leader who invests in her people, Rebecca builds strong relationships at all levels, and acts as a mentor and coach for emerging leaders in the sector. In December 2016, Rebecca was appointed President of LGPro, the member led professional association for Local Government in Victoria.

Rebecca's qualifications include a Masters in Strategic Human Resource Management, a Bachelor of Arts and a Grad Cert in Business Administration. She is also a graduate of the Australian Institute of Company Directors.



### Chris Eddy

Chris is the Chief Executive Officer at Hobsons Bay City Council, a position he has held since October 2012.

With over 17 years experience in Local Government, Chris sits on a number of boards and committees including: LeadWest, Western Melbourne Regional Development Australia, Western Local Automotive Transition Taskforce, Western Region Economy Working Group, Gender Equity in Local Government, Resilient Melbourne, Review of the Local Government Act and the Western Metropolitan Partnership group.

Chris holds a Bachelor of Business in Management and Leadership, is a Fairley Fellow (Goulburn Murray Community Leadership program), and is currently undertaking his MBA through Deakin University.

Prior to his appointment as Chief Executive Officer, Chris was Director Organisation Development with responsibility for human resources, customer service, governance and information technology services. He began his Local Government career at Greater Shepparton City Council in regional Victoria.



# Our Speakers

## Biographies

Before coming to Local Government, Chris was a highly regarded and popular media personality. From the early 1980s through to 2000, Chris worked in television followed by a successful career producing and presenting breakfast and morning talk/lifestyle radio programs.



### Danny Wain

Danny Wain is the Chief Financial Officer at Monash City Council and is an Executive member and Past President of FinPro. In his various Local Government roles he has been an integral part of responsible fiscal management and has prepared many budgets based on sound long-term financial policy including;

- managing Budgets and Long-term Financial Plans for 22 years at Monash and Whitehorse Councils;
- managed Audit Advisory Committee and Risk Plans;
- implemented a range of systems including financials, management reporting, purchasing and payroll.

Danny's most recent achievements include;

- playing a major role in divestment of Council's Residential Aged Care portfolio; and
- managing the change from Site Value to Capital Improved Value at Monash.

Monash Council was the last Council in Victoria that rated on Site Value and switched to Capital Improved Value (CIV) in 2010. In 2012 Council introduced a differential rate on gambling machine venues that lead to the State Government

banning gaming machine differentials and the introduction of the Differential Guidelines. Monash Council is debt free and the lowest rating Council in Victoria, a moniker it may well have in perpetuity under the new rate capping regime in Victoria.

Danny is CPA qualified with a business degree in Local Government and has a good knowledge and extensive experience with council property rates.



### Sabina Read

Sabina Read is a leading figure in well-being, psychology and relationships in Australia. She is a sought-after social commentator, speaker, communications specialist and psychologist with MPsych, BA PsychSc (Hons), Grad Dip Psych, BA (Communications), MAPS qualifications.

Sabina has broad experience in counselling, facilitating, coaching and consulting with organisations, groups, individuals, couples, families, children and adolescents. She works with clients in private practice and corporate settings addressing relationship and couple challenges, parenting and family difficulties, life transitions, and workplace issues, as well as mental health and well-being across the lifespan. She has facilitated groups on topics including mental health, well-being, sleep, change, stress, parenting, grief, and job loss.



# Our Speakers

## Biographies



### John Brockway

John is currently Finance Manager at Surf Coast Shire Council, commencing at the shire in May 2012. In the past 20 years has worked in accounting and finance roles for Nestle, Visy, and Metro Trains, and has been involved in large-scale transformation projects for each of those companies. John also joined the Finpro executive in December 2016.

at Bunjil Place, the City of Casey's \$125m integrated community facility. More broadly, she is committed to ensuring that Casey can adapt to new technologies and opportunities as they emerge.



### Graeme Emonson

Graeme has been involved in Victorian Local Government for 35 years.

He was appointed to the role of Executive Director, Local Government Victoria with the Victorian Government in February 2016. Prior to his current appointment, Graeme was Chief Executive Officer (CEO) at Knox City Council for 14 years, having also previously served as CEO of Wangaratta Rural City Council and Southern Grampians Shire Council.

Graeme's role as a CEO in Local Government spans 28 years. He was first appointed as CEO at Yarrawonga Shire Council when he was 25 years of age.

Graeme has a strong interest in organisational effectiveness, governance and leadership. He has a PhD in Leadership, a Masters of Business (Public Sector Management) and a Bachelor of Business.

He is a Fellow of Local Government Professionals (LGPro) and a member of the Institute of Public Administration Australia and the International City and County Managers' Association. Graeme is a Past President and Board Member of LGPro.



### Sheena Frost

Sheena started her career as a journalist, then working as a website producer and media officer in the private and university sectors.

She has worked in Local Government for over 10 years, including varied roles in communications, community services and corporate services. During the years 2013-2016, Sheena served as Manager Governance and oversaw the transformation of Casey's record keeping practices and enhancements to the transparency of Council decision making.

Sheena became part of the City of Casey's Executive Management Group in 2016. As Strategic Director Corporate Services for Victoria's largest municipality, her portfolio includes Finance, Governance, Information Technology, Legal, Probity, and Property & Procurement.

This role has provided the platform for her continued interest in "doing things better". She is currently overseeing a significant ICT infrastructure investment to meet the community's needs via the new building and services

# Our Speakers

## Biographies



### Angelo Saridis

Angelo Saridis is the Manager of Performance & Innovation at Latrobe City Council, Gippsland's regional city. Angelo's team has the mandate to facilitate improvements and innovation throughout the business to contribute to the overall sustainability of the Council in a revenue constrained environment. In achieving Efficiency and Productivity Angelo is seeking out ways to ensure that the customer experience is also incorporated into any business improvement and innovation efforts. In developing the necessary evidence base for all of these activities Latrobe are looking at ways to effectively capture, store and analyse data across the entire organisation. Business Intelligence and Analytics are a big part of this effort to inform decision making as well as managing performance. Angelo brings a wealth of experience in business improvement and innovation as well as cutting edge business intelligence and analytics. With 20 years' experience in the government sector and as a consultant, Angelo brings a broad and deep knowledge of the Local Government sector as well as significant technical capabilities in business intelligence and innovation.

been intimately involved in all money market instruments, bonds, floating rate notes and derivatives including swaps, floating rate agreements and options.

He was taking a break from the finance industry – enjoying a stint as an award-winning commercials and TV director – at the time explosively charged products such as CDOs were peddled to unsuspecting buyers, and boasts an unblemished record.

Andrew has been heavily involved in financial markets education, having been an exam marker and lecturer for SIA/ FINSIA/Kaplan since 1994. He has also been a FINSIA Fellow since 2000, and a certified professional with the Finance and Treasury Association (FTA) since 2015.

He founded Curve Securities in 2009 to bring ease, simplicity and high quality service to the placement and raising of deposit funds. The development and continual advancement of Curve's proprietary systems, along with great staff and fantastic clients, have made this a reality. Outside of work, Andrew's interests include new technology, comedy and travel – although these days he is mostly kept busy by family life with his wife Nicky, a magazine editor, and their two small children.



### Andrew Murray

Andrew began his career with a decade at NAB Treasury on wholesale money-market and fixed-interest desks, and was thrown in at the deep end when the 1987 stock market crash hit just two weeks after he joined. It was to be the first of many financial market gyrations he has worked through. Andrew's portfolio of clients at NAB included the largest in the market, such as AMP and BT Funds Management as well as many other fixed-interest asset managers. He has



### John O'Connor

John O'Connor is based on the Sunshine Coast and is the LGS liaison point for their fastest ever-growing product...the LG Solutions 'cloud' Fees & Charges Application. John previously worked in Local Government auditing for 3 years in NSW & commercial auditing in Queensland (with BDO).

Beyond his auditing background, John has held senior accounting & reporting posts with Virgin Blue and Maersk (London) - the world's largest shipping company, and even found the time to get his Chartered Accountancy qualifications along the way.

# Our Speakers

## Biographies

Now in his 8th year with LG Solutions, John's role has expanded beyond rolling out our YE Financial Reporting Templates & LTFP products across Australia to leading the development & implementation of our new Fees & Charges application – an exciting cloud based tool to manage (justify & report) Council's Fees & Charges.



### **Geoffrey Knight**

Geoffrey could well be the world's most unlikely Tenor!

An adopted child, overweight and bullied throughout his school years; the luck of the draw did not go well for Geoffrey. Kicked out of school at 14 Geoffrey rebelled and his choices led him into a world of drugs, violence and crime as a member of New Zealand's largest outlaw motorcycle gang 'Highway 61 MC'.

Providence intervened in the form of a freak motorcycle accident causing Geoffrey to face up to the realities of his life. Confronted with the knowledge that the road he was on could only lead to prison or the cemetery; some tough decisions and the courage to face the facts of his life and the demons in his past allowed Geoffrey to take his first steps down a new path.

This path has led to Geoffrey becoming an award winning tenor, sought after speaker and valued member of our community. In a rapidly changing World filled with uncertainty, Geoffrey's experience offers many valuable lessons about recognising opportunities for growth, overcoming adversity and seeking new or alternative pathways.

You have choices too. How could you be or do things differently? What radically different paths or approaches to getting where you want to go could you take? What do you need to learn, and, do you have the right mentors to guide you?





# Professionals Executive

## Local Government Finance Professionals Executive:

<b>Amy Montalti</b>	<b>Whittlesea City Council</b>
<b>Ange Marshall</b>	<b>Yarra City Council</b>
<b>Bradley Thomas</b>	<b>Mount Alexander Shire Council</b>
<b>Brett Exelby</b>	<b>Bass Coast Shire Council</b>
<b>Danny Wain</b>	<b>Monash City Council</b>
<b>Greg Hall</b>	<b>Boroondara City Council</b>
<b>Kim Jaensch</b>	<b>Frankston City Council</b>
<b>Majenta Rose</b>	<b>Greater Shepparton City Council</b>
<b>Marc Giglio</b>	<b>Banyule City Council</b>
<b>Shane Marr</b>	<b>Brimbank City Council</b>
<b>Travis Harling</b>	<b>City of Greater Bendigo</b>
<b>Charles Nganga</b>	<b>City of Casey</b>
<b>John Brockway</b>	<b>Surf Coast Shire Council</b>
<b>Belinda Johnson</b>	<b>Southern Grampians Shire</b>
<b>Tony Rocca</b>	<b>Maroondah City Council</b>
<b>Binda Gokhale</b>	<b>Wyndham City Council</b>

## Local Government Finance Professionals Executive Officer:

<b>Gabrielle Gordon</b>	FinPro	<a href="mailto:gabrielle@finpro.org.au">gabrielle@finpro.org.au</a>
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