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Local Government Banking.
Better Banking, Better Communities.



Money Market Investments

- > Security
- > Competitive Interest Rates
- > Liquidity
- > Ease of dealing
- > Direct access to market specialists

Working with you to maximise returns

bankwest





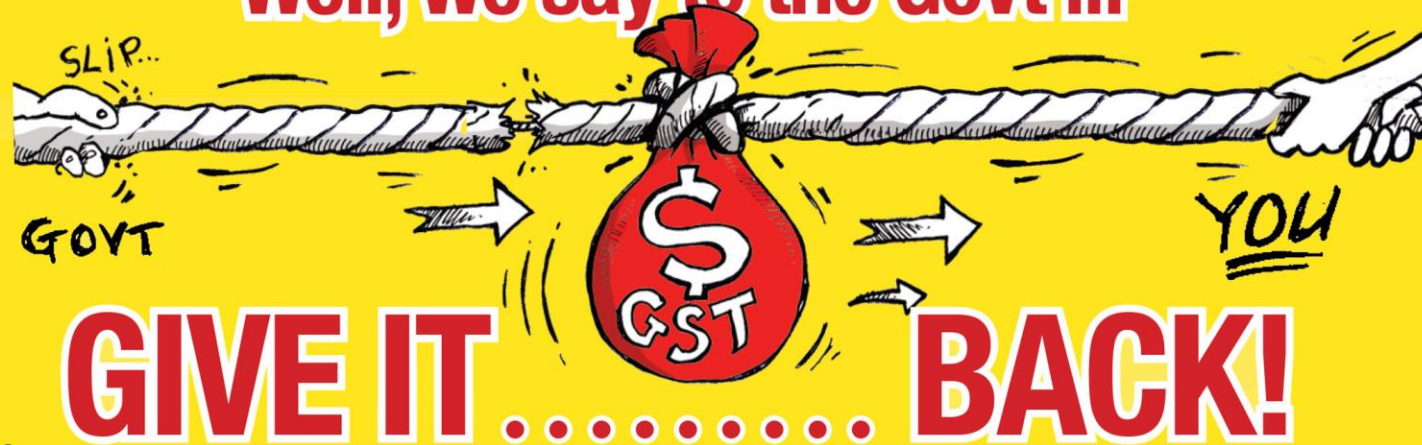
Providing the keys to

**Operational Excellence Through Automation
& Technology**



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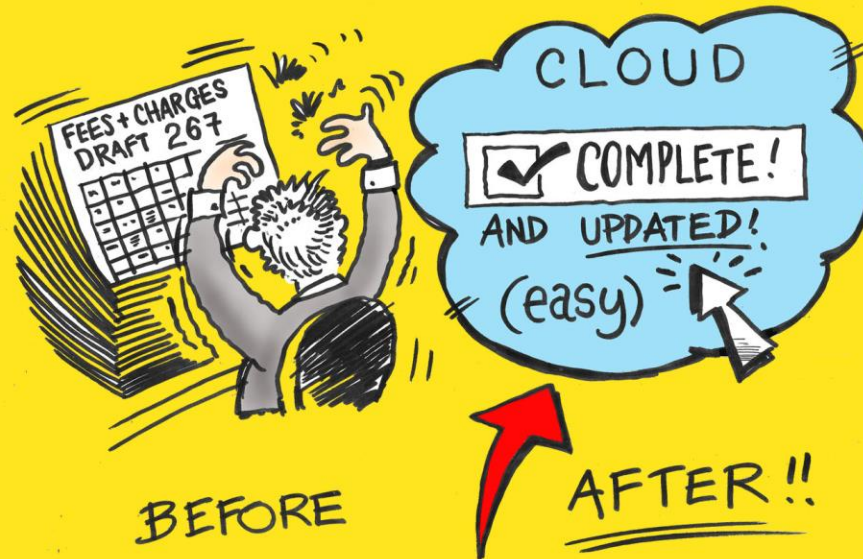
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Who is IMB Bank?

- Established in 1880, IMB Bank is celebrating 135 years of helping their members achieve their goals
- IMB Bank has assets of \$5 billion and over 180,000 members
- Authorised Deposit Taking Institution (ADI) regulated under the Banking Act 1959
- Supervised by the Australian Prudential Regulation Authority (APRA) and the Australian Securities and Investment Commission (ASIC)
- Standard & Poor's investment grade rating is available by visiting www.imb.com.au/business-treasury-credit-rating
- Principal activities are the provision of banking and financial services
- Comprises retail banking, business banking, treasury and financial planning including lending, savings, investment and insurance products[#]
- 44 branches located throughout Sydney, the Illawarra, NSW South Coast, the ACT and Melbourne
- Supported by our mobile lending team, call centre, ATM network, internet and mobile banking, and automated phone banking





IT Vison

CPM, BI, cloud solutions, ERP, BPMS



"cloud" Fees & Charges

Council Outcomes



LG Solutions

partners in council's financial data

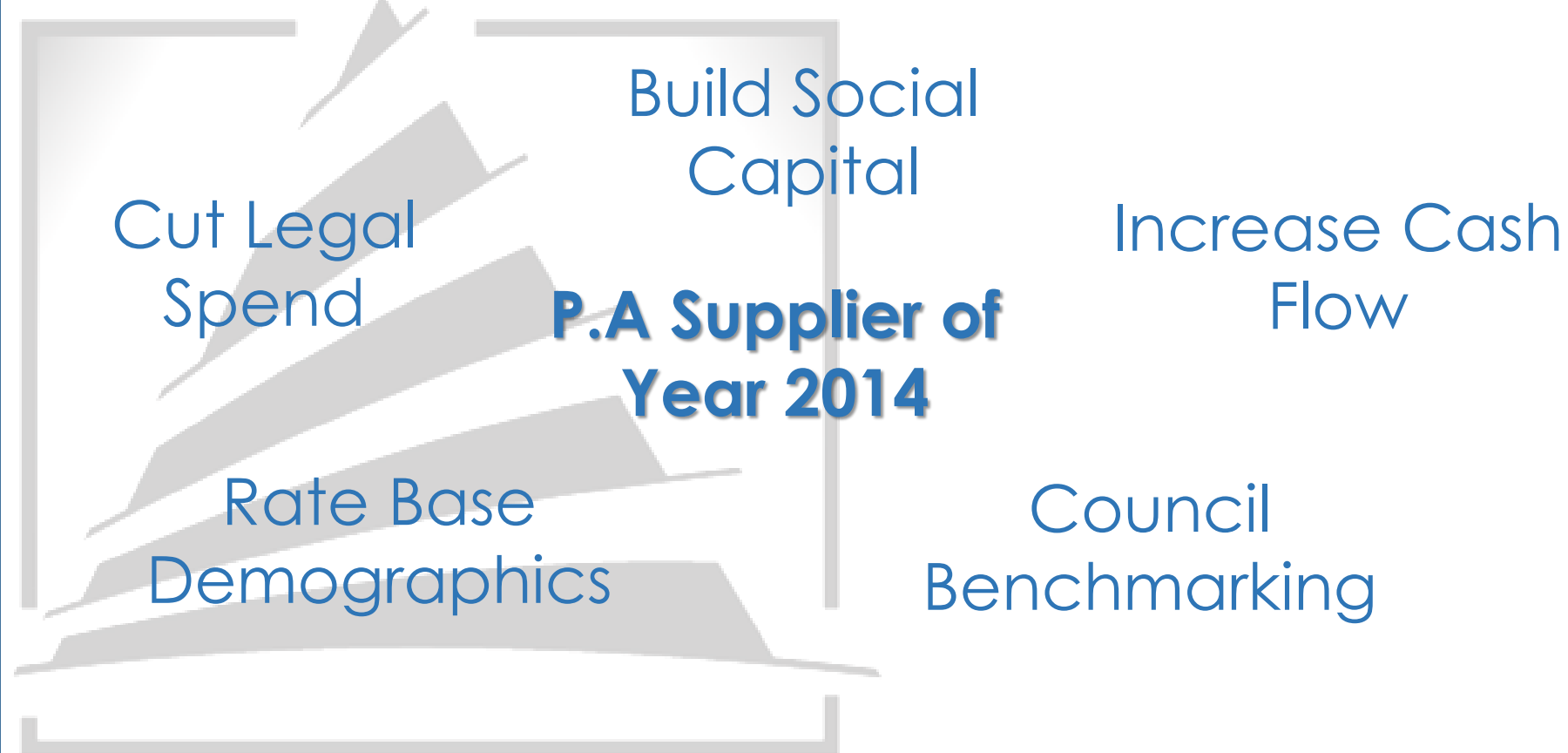
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nabgovernment business



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No.1 Lead Relationship Bank² – 2015.**

Our Number 1 rankings in the 2015 Peter Lee Associates Survey were only possible through the strength of our partnerships with clients and our innovative transactional solutions.

Find out more, visit www.westpac.com.au/wibawards

No.1
Lead Transactional
Bank 2004-15¹

No.1
Lead Relationship
Bank 2015²

No.1
Relationship Strength
Index 2014-2015¹
(Transactional Banking)

No.1
Overall Customer
Satisfaction 2015²
(Relationship Banking)

Sources: 1. Peter Lee Associates Large Corporate and Institutional Transactional Banking Survey Australia, Bank vs. top 4. Quantitative measures from 602 votes in 2015. Westpac ranks no. 1 for citations as 'lead' transactional bank from 2004-2015. Westpac ranks no. 1 in the Peter Lee Associates relationship strength index score across the total respondent base. 2. Peter Lee Associates Large Corporate and Institutional Relationship Banking Survey Australia, Bank vs. top 4. Quantitative measures from 602 votes in 2015. Westpac ranks no. 1 for citations as 'lead' relationship bank 2015. Westpac ranks no. 1 in the Peter Lee Associates relationship strength index score across the total respondent base. Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac').



Westpac

**Institutional
Bank**



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