| Session Title  | Date      | Start | End   | Description   | Speaker              | Location             |
|--|-----------|-------|-------|---|----------------------|----------------------|
| Early Registration - Note - Check-in not available until |           |       |       | ·   | -                    |                      |
| after 3pm  |           | 12:30 | 14:30 | Note - accommodation rooms check-in from 3pm                                |                      | Mantra Lorne Foyer   |
| Regional Workshops and Lunch                             | 17-Oct-18 | 12:30 | 14:30 | Regional Networking lunch and meetings:                                     |                      | Mantra Lorne         |
|  |           | 12:30 | 14:30 | Central Victoria  | Chair - Bradley Thom | Heritage Room        |
|  |           | 12:30 | 14:30 | South West Country  | Chair - Jay Petty    | Heritage 3           |
|  |           | 12:30 | 14:30 | South East Victoria   | Chair - Kim Jaensch  | The Observatory      |
|  |           | 12:30 | 14:30 | Western Metro   | Chair - Wei Chen     | Boardroom 1          |
|  |           | 12:30 | 14:30 | Metro and Northern Metro (Combined meeting)                                 | Chair - Tony Rocca   | Heritage 2           |
|  |           | 12:30 | 14:30 |   |                      |                      |
|  |           |       |       |   |                      | Mantra Lorne -       |
| Afternoon Tea  | 17-Oct-18 | 14:30 | 15:00 |   |                      | Sponsor Trade Area   |
|  |           |       |       |   |                      | Main Conference      |
| VAGO - Auditor-Generals Key Note Address                 | 17-Oct-18 | 15:00 | 15:45 |   | Andrew Greaves       | Room                 |
|  |           |       |       |   |                      | Main Conference      |
| Local Government Victoria Update                         | 17-Oct-18 | 15:45 | 16:30 |   | Hannah Duncan-Jone   | Room                 |
| Registration and Check-in                                | 17-Oct-18 | 16:30 | 18:00 |   |                      | Mantra Lorne         |
|  |           |       |       | This sessions looks at Long-Term Financial Plan Modules, to be neighbored   |                      |                      |
|  |           |       |       | between the conference and pre-dinner drinks.It will last approximately     |                      |                      |
|  |           |       |       | 40 minutes. A number of our members have been searching for possible        |                      |                      |
|  |           |       |       | Long-Term Financial Plan models to assist them design the financial         |                      |                      |
|  |           |       |       | future of Local Governments. The session will give attendees the            |                      |                      |
|  |           |       |       | opportunity to hear from 4 of our sponsors – who will provide a quick       |                      |                      |
|  |           |       |       | overview of their product; LG Solutions, CT Management,                     |                      |                      |
|  |           |       |       | TechnologyOne and MAGIQ via a 10-minute (and there will be a timer)         |                      |                      |
|  |           |       |       | overview of their products. You then will have the remainder of the         |                      |                      |
| Long Term Financial Planning Showcase (optional          |           |       |       | conference to catch up with these sponsors at their stands for those who    |                      |                      |
| session)   | 17-Oct-18 | 16:40 | 17:20 | are interested.   |                      | Heritage 3           |
| Pre-Dinner Welcome                                       | 17-Oct-18 | 18:00 | 18:45 | Dress code: Business Suit or similar  |                      | Foyer - Mantra Lorne |
|  |           |       |       | Join us at the Opening Dinner for the 2018 FinPro Conference,<br>As         |                      |                      |
|  |           |       |       | well as the Official Opening of the Conference, presentations will be       |                      |                      |
|  |           |       |       | made to the participants in this years Leadership Program and the           |                      |                      |
|  |           |       |       | winner of the Inaugural Local Government Finance Award will be              |                      |                      |
|  |           |       |       | announced.<br>Following dinner, Clare Bowditch will entertain all her       |                      | Convention Room -    |
| Conference Opening Dinner                                | 17-Oct-18 | 18:45 | 22:30 | wit, stories and her beautiful voice.                                       | Clare Bowditch       | Mantra Lorne         |
|  |           |       |       |   |                      | Mantra Lorne         |
| Breakfast  | 18-Oct-18 | 06:30 | 08:45 |   |                      | Restaurant           |
|  |           |       |       | Registration available for those arriving today plus those who arrived late |                      |                      |
| Day Delegates arrive and register                        | 18-Oct-18 | 08:00 | 08:45 | on Wednesday night and didn't get an opportunity to register.               |                      | Mantra Lorne Foyer   |

| Session Title  | Date      | Start | End    | Description   | Speaker              | Location            |
|--|-----------|-------|--------|---|----------------------|---------------------|
|  |           |       |        |   |                      | Mantra Lorne        |
| Grab a coffee / tea and be seated                      | 18-Oct-18 | 08:45 | 09:00  |   |                      | Convention Centre   |
|  |           |       |        | Daniel Caltina Daniel and Hamiltonia  |                      |                     |
|  |           |       |        | Bernard Salt is a Demographer. He will provide commentary to assist us                      |                      |                     |
|  |           |       |        | in delving through the census data, from a global picture down to a local                   |                      |                     |
|  |           |       |        | issue. He will give some ideas of what specific community issues LG                         |                      |                     |
|  |           |       |        | needs to keep in mind when providing different services – eg. rising                        |                      |                     |
|  |           |       |        | number of single person households – links to mental health issues etc –                    |                      |                     |
| Show us the data - a lesson in Demographics and how    |           |       |        | can LG provide more support by way of community groups, volunteering                        |                      |                     |
| they can be used to better understand the role of LG   |           |       |        | opportunities etc What will the long term impact be on transport and                        |                      | Main Conference     |
| today  | 18-Oct-18 | 09:00 | 10:00  | infrastructure? What will be the impact on Local Government Spending?                       | Bernard Salt         | Room                |
|  |           |       |        | LG Solutions is 'on the crest of a wave' with upcoming product releases                     |                      |                     |
|  |           |       |        | adding to our Cloud suite. Version 3 of our popular Fees & Charges has                      |                      |                     |
|  |           |       |        | been released, Cloud Leases will be available across Australia later this                   |                      |                     |
|  |           |       |        | year & Cloud Year End & Cloud LTFP are about to be released in NSW                          |                      | Main Conference     |
| "On the crest of a wave'                               | 18-Oct-18 | 10:00 | 10:15  | with Victoria planned for 2019.   | John O'Connor        | Room                |
|  |           |       |        | The possibilities afforded by the 4th industrial revolution are tremendous                  |                      |                     |
|  |           |       |        | and should be embraced. There are opportunities to manage, monitor                          |                      |                     |
|  |           |       |        | and communicate data like never before. These opportunities flow from                       |                      |                     |
| Turn the Tables on Investment Data - manage it, not it |           |       |        | the largest, most complex global data sets right down to the humblest                       |                      | Main Conference     |
| you  | 18-Oct-18 | 10:15 | 10:30  | data sitting on the simplest spreadsheets.  | Andrew Murray        | Room                |
|  |           |       |        | Take the opportunity during morning tea to meet up with some of our                         |                      |                     |
| Morning Tea  | 18-Oct-18 | 10:30 | 11:00  | sponsors as well as delegates.  |                      | Mantra Lorne Foyers |
|  |           |       |        | The Local Government Sector continues to evolve as challenges and                           |                      |                     |
|  |           |       |        | _   |                      |                     |
|  |           |       |        | changes are being placed upon it. Our panel of four CEO's will discuss                      |                      |                     |
|  |           |       |        | the challenges and changes their Councils currently experience as well as                   |                      |                     |
| Panel of CEO's - Challenges facing Local Government    | 100.40    |       | 1.0.00 | plans they have for the future. They will also discuss how they use data                    |                      |                     |
| Today  | 18-Oct-18 | 11:00 | 12:30  | as a valuable tool in their planning and development.                                       | Danny Wain, Eric Bra |                     |
| Lundh  | 10.0-+ 10 | 12.20 | 12.20  |   |                      | Mantra Lorne        |
| Lunch  | 18-Oct-18 | 12:30 | 13:30  | When it comes to Microsoft Outlook, email barely scratches the surface                      |                      | Restaurant and      |
|  |           |       |        |   |                      |                     |
|  |           |       |        | of its power and functionality. Outlook can be optimised to achieve so                      |                      |                     |
| Personal Development Stream: Productivity Tips using   | 10.0 . 10 | 42.20 | 14.10  | much more! And learn why you should consider making the switch to MS                        |                      | 11                  |
| MS Outlook & OneNote                                   | 18-Oct-18 | 13:30 | 14:10  | OneNote for notetaking.  As the Smart City movement builds momentum around the world, local | Geoff Prior          | Heritage 3          |
|  |           |       |        |   |                      |                     |
|  |           |       |        | governments are trying to determine how they can use data to improve                        |                      |                     |
|  |           |       |        | outcomes for the community they serve. This presentation will share the                     |                      |                     |
|  | 40.0      | 40.00 |        | evolution of the Casey smart city approach and discuss how they are                         |                      | Main Conference     |
| Managerial Stream: Creating a Smart Data Driven City   | 18-Oct-18 | 13:30 | 14:10  | using small and big data to create insights.  | Chris O'Connor       | Room                |

| Session Title                                       | Date      | Start | End   | Description  | Speaker           | Location                |
|---|-----------|-------|-------|--|-------------------|-------------------------|
|   |           |       |       | Townsill and the continue of FDT for size on the continue of                 |                   |                         |
|   |           |       |       | Taras will provide a session on FBT, focusing on the most common             |                   |                         |
|   |           |       |       | mistakes made during preparation, audits and error rates, common             |                   |                         |
|   |           |       |       | myths about things that are / are not claimable, Specific LG issues that     |                   |                         |
|   |           |       |       | we need to look out for and the best tips & tricks for record keeping        |                   |                         |
|   |           |       |       | .<br>.<br>dr><br>- Auditor) and Izzy   |                   |                         |
| Technical Stream: FBT Insights                      | 18-Oct-18 | 13:30 | 14:10 | Sur (FBT Auditor) on the day to assist in the presentation and the Q&A.      | Taras Pearce      | Heritage Room           |
|   |           |       |       | Discover some practical tips and strategies that will help you work with     |                   |                         |
| Personal Development Stream: Practical Tips to      |           |       |       | less stress and more control over your time. Learn a few ways stay more      |                   |                         |
| Improve your Productivity                           | 18-Oct-18 | 14:15 | 14:55 |  | Geoff Prior       | Heritage 3              |
|   |           |       |       | Moving to the next level in your career can be daunting.  Sharon             |                   |                         |
| Managerial Stream: Practical tips on how to move to |           |       |       | will provide a practical session, giving hints and tips on how best to move  |                   | Main Conference         |
| your next leadership role                           | 18-Oct-18 | 14:15 | 14:55 | to your next leadership role.  | Sharon Ardley     | Room                    |
|   |           |       |       | The Accounting Standards Working Party have met 3 times already and          |                   |                         |
|   |           |       |       | are working on establishing some real life LG case studies to illustrate the |                   |                         |
| Technical Stream: Accounting Standards Practical    |           |       |       | new accounting standards, particularly AASB15 and AASB16. Come and           | Danny Wain and    |                         |
| Session - AASB 15 and AASB 16                       | 18-Oct-18 | 14:15 | 14:45 | be involved in the process and see what the group are working on.            |                   | Heritage                |
| Afternoon Tea                                       | 18-Oct-18 | 15:00 | 15:30 | be involved in the process and see what the group are working on.            | Tony Rocca        | Mantra Lorne Foyer      |
| Alternoon rea                                       | 10-001-10 | 13.00 | 15.50 | Sharon will inspire you to maximise your personal and professional           |                   | Ivialiti a Lorrie Poyer |
|   |           |       |       | potential and will offer practical tools vital in your professional          |                   |                         |
| Personal Development Stream: Promoting your         |           |       |       | development. Determining your core strengths and building on them is         |                   | Main Conference         |
|   | 18-Oct-18 | 15:30 | 16:10 | worthwhile to establish core building blocks for your career.                | Sharon Ardley     |                         |
| strengths to further your career                    | 18-001-18 | 15:30 | 16:10 | worthwhile to establish core building blocks for your career.                | Sharon Ardiey     | Room                    |
|   |           |       |       | In February 2017 a formal agreement was signed by four(4) inner              |                   |                         |
|   |           |       |       | Melbourne Councils inclusive of the capital City of Melbourne, City of       |                   |                         |
|   |           |       |       | Port Phillip, City of Yarra and City of Maribyrnong. The group of            |                   |                         |
|   |           |       |       | participating Councils is formally known as the City Central Collective      |                   |                         |
|   |           |       |       | (CCC).<br>The agreement has forged the commitment of these councils          |                   |                         |
|   |           |       |       | to remove imaginary boundaries and work together to jointly procure          |                   |                         |
|   |           |       |       | services in order to deliver cost reduction, economies of scale, increased   |                   |                         |
| Managerial Stream: Collaborative Procurement        | 18-Oct-18 | 15:30 | 16:10 | service levels and embed a culture of working together.<br>                  | John Kanelopoulos | Heritage 3              |
|   |           |       |       |  | ,                 | Ĭ                       |
|   |           |       |       | Aaron will lead a discussion on the Development Contributions system         |                   |                         |
|   |           |       |       | that operates in Victoria and the opportunities and challenges faced by      |                   |                         |
|   |           |       |       | the Local Government sector in managing and implementing these. The          |                   |                         |
|   |           |       |       | discussion will include consideration of the financial and implementation    |                   |                         |
|   |           |       |       | risks and opportunities associated with Development Contributions Plans      |                   |                         |
| Technical Stream: Developer Contributions           | 18-Oct-18 | 15:30 | 16:10 | and the Development Contributions system.                                    | Aaron Chiles      | Heritage Room           |

| Session Title   | Date      | Start | End   | Description  | Speaker          | Location                          |
|---|-----------|-------|-------|--|------------------|-----------------------------------|
|   |           |       |       | Ben will provide details of the Queensland Audit Office (QAO) approach   |                  |                                   |
|   |           |       |       | to data analytics as well as his learnings. He will also provide insight into  |                  |                                   |
|   |           |       |       | how VAGO is looking to push the limits of what is possible when it comes   |                  |                                   |
|   |           |       |       | to the use of data to improve audits while providing practice insight to   |                  | Main Conference                   |
| Data Analytics - VAGO, Audit and a Practical Experience | 18-Oct-18 | 16:15 | 17:00 | the use of data.   | Ben Jiang        | Room                              |
| Free time   | 18-Oct-18 | 17:00 | 18:30 |  |                  |                                   |
|   |           |       |       |  |                  | Mantra Lornes                     |
| Happy Hour  | 18-Oct-18 | 18:30 | 19:30 |  |                  | (weather permitting)              |
|   |           |       |       | Come aboard the Cruise Ship "SS FinPro" and enjoy a fun filled night,  |                  |                                   |
|   |           |       |       | dancing the night away with the fabulous "Rewind 80's" Band. Dress to  |                  | Mantra Lorne                      |
| Join us at the Captains Table on board the Cruise Ship  |           |       |       | impress - The Captain awaits; Guests encourages to visit their local op  |                  | Convention Centre                 |
| SS FinPro   | 18-Oct-18 | 19:30 | 23:59 | shop for appropriate clothing or delve into their own wardrobes!   |                  | Cruise Ship                       |
|   |           |       |       | •  |                  | Mantra Lorne                      |
| Breakfast   | 19-Oct-18 | 06:30 | 08:45 |  |                  | Restaurant                        |
| Day Delegates Arrive and Register                       | 19-Oct-18 | 08:00 | 08:45 |  |                  | Mantra Lorne Foyer                |
|   |           |       |       |  |                  | Main Conference                   |
| Grab a coffee / tea and be seated                       | 19-Oct-18 | 08:45 | 09:00 |  |                  | Room                              |
| What a wonderful World                                  | 19-Oct-18 | 09:00 | 10:00 | Hear as Jonathon Pain provide a punchy, provocative, and independent perspective on the key economic and political events moving global financial markets. Jonathan will take you on a journey from West to East, via the Middle East, in an attempt to identify the key factors and forces that are likely to shape and define the global economic and political landscape in the years and decades ahead. Since 2003 he has said that the rise of the Asian middle classes is the most significant and defining economic phenomenon of our lifetime and that the world's centre of economic gravity shifts inexorably to the east. | Jonathan Pain    | Mantra Lorne<br>Convention Centre |
| what a wonderful world                                  | 19-UCT-18 | 09:00 | 10:00 | economic gravity snirts inexorably to the east.  | Jonathan Pain    | convention Centre                 |
|   |           |       |       | Daily IQ is a business insights tool available to CBA clients in their online banking. It leverages the CBA's unique data and analytical capabilities, to provide clients with actionable insights to help them enhance their success. This presentation will feature a demonstration of Daily IQ, including the latest feature Local Economic Impact (LEI). LEI enables users to see the local economic impact of an event by comparing   |                  | Main Conference                   |
| Daily IQ - Harnessing the power of big data             | 19-Oct-18 | 10:00 | 10:30 | consumer spending across two time periods.   | Patrick Flanagan | Room                              |
| Morning Tea   | 19-Oct-18 | 10:30 | 11:00 | ,  | 2 202 1          | Mantra Lorne Foyer                |

| Session Title  | Date      | Start | End   | Description  | Speaker     | Location           |
|--|-----------|-------|-------|--|-------------|--------------------|
|  |           |       |       | With the introduction of rate capping, local governments are being       |             |                    |
|  |           |       |       | encouraged to explore collaborative opportunities as a means of          |             |                    |
|  |           |       |       | achieving cost efficiencies. This session explores two real life local   |             |                    |
|  |           |       |       | government examples and will cover: how the projects were undertaken;    |             |                    |
|  |           |       |       | the challenges, barriers and pitfalls encountered; and whether the       |             | Main Conference    |
| Best Practice Approach to Collaboration              | 19-Oct-18 | 11:00 | 11:45 | promised cost efficiencies were realised.                                | Mark Davies | Room               |
|  |           |       |       |  |             |                    |
|  |           |       |       | Providing our closing address is an engineer Mat Bowtell, the 2018       |             |                    |
|  |           |       |       | Victorian Local Hero. He was retrenched from the automotive industry     |             |                    |
| Key Note Closing Address - personal story - making   |           |       |       | and now designs, 3D prints, and distributes inexpensive prosthetic hands |             | Main Conference    |
| artificial hands for children                        | 19-Oct-18 | 11:45 | 12:45 | and fingers (with open-source design codes) for free.                    | Mat Bowtell | Room               |
|  |           |       |       | As this year's FinPro Conference comes to a close, we join together to   |             |                    |
|  |           |       |       | thank everyone involved in this year's conference - whether they be      |             |                    |
|  |           |       |       | organisers, speakers, sponsors or delegates; All have joined together to |             | Main Conference    |
| Conference wrap-up and prize draws                   | 19-Oct-18 | 12:45 | 13:00 | present a wonderful few days.  |             | Room               |
|  |           |       |       | Boxed lunches will be provided for delegates and sponsors to take home   |             |                    |
| Grab a take-away lunch from the foyer - drive safely | 19-Oct-18 | 13:00 |       | with them  |             | Mantra Lorne Foyer |