

Economic, housing and population outlook

Presentation to FinPro

Phin Ziebell February 2024

Macroeconomic update

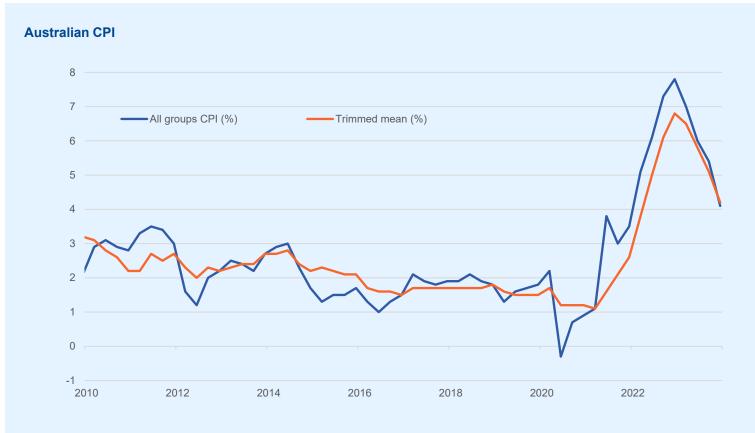


Summary

- The last few months has seen a radical repricing of interest rate
- expectations
- Inflation is coming under control both here and abroad
- US economy is firing on all cylinders, while China continues to struggle. Europe looking not so good.
- Recent Australian data has been much weaker
- Where to for housing? ... coming up in part two



Have we won the war on inflation?

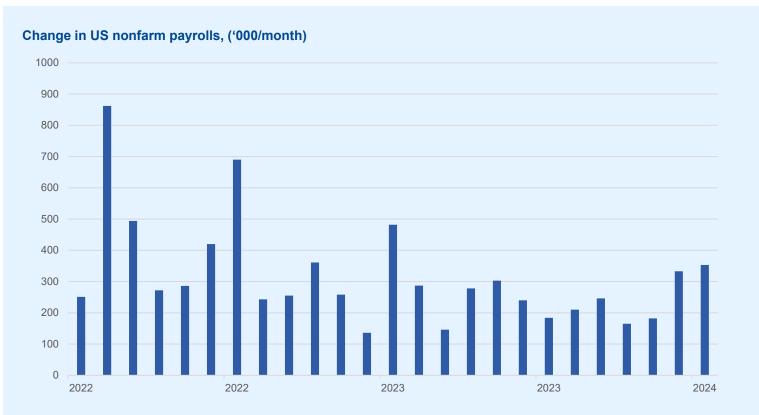




- No, not quite. US CPI printed higher than expected
- Some elements of inflation are proving sticky
- Rents and electricity will be particularly challenging for Australia



The US continues to defy expectations

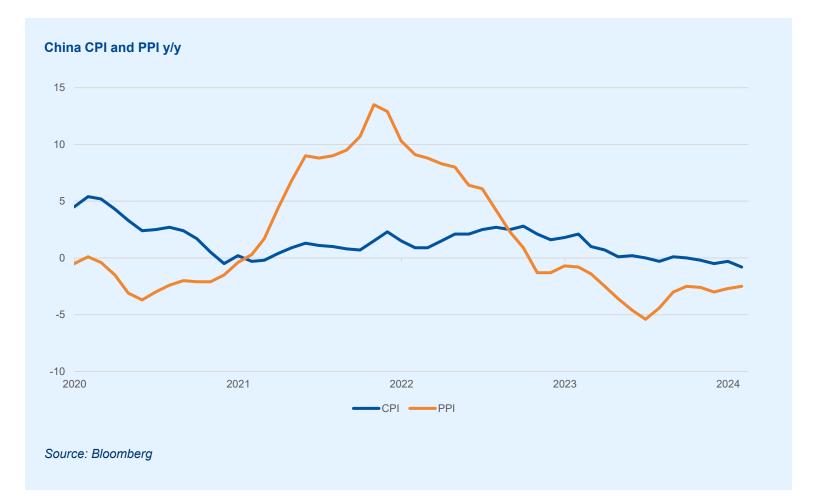


Source: Bloomberg

- US labour market appears to be accelerating
- Inflation falling but less so than expected
- How can the Fed cut rates in this environment?



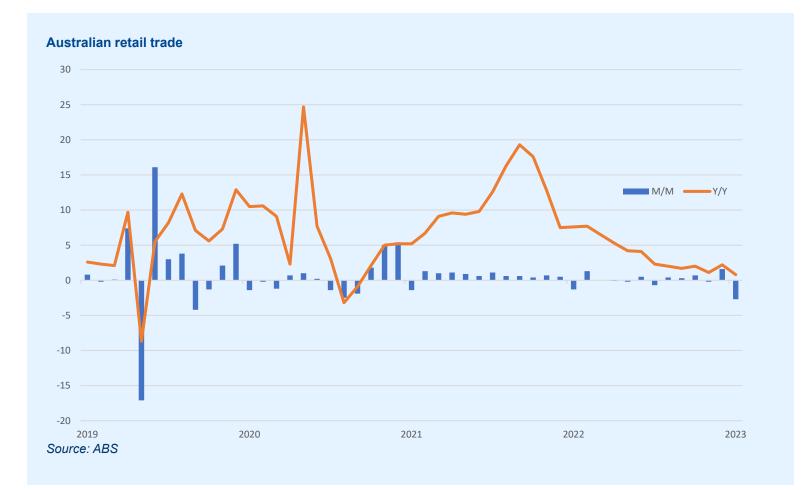
But Chinese deflation rolls on



- Chinese consumer demand remains weak
- The US is explicitly trying to decouple from China
- Chinese population now past its peak
- But China primed for a higher value add export boom



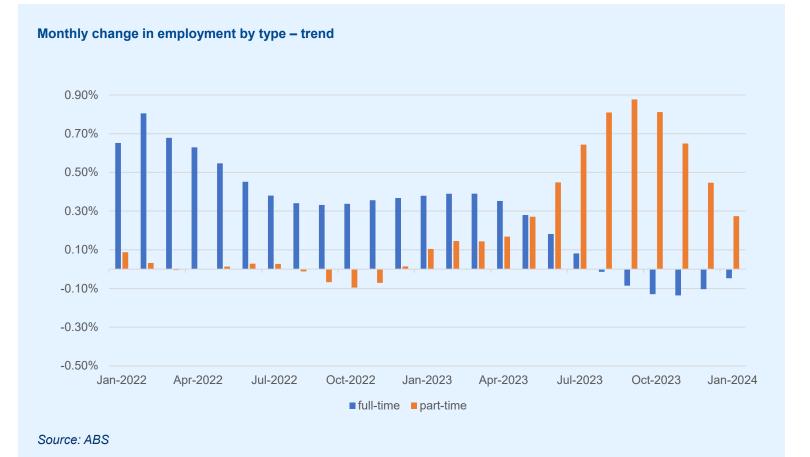
Australian consumer now quite weak



- December is normally bad now, due to lagged seasonal factors
- But last December was bad even by those standards
- Clearly the cumulative impact of rate rises is hurting



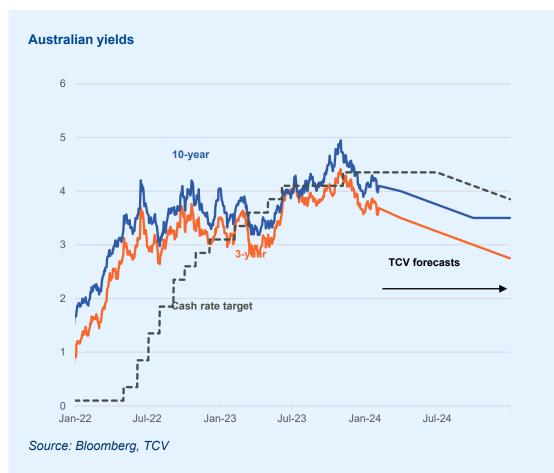
Labour market looking softer too



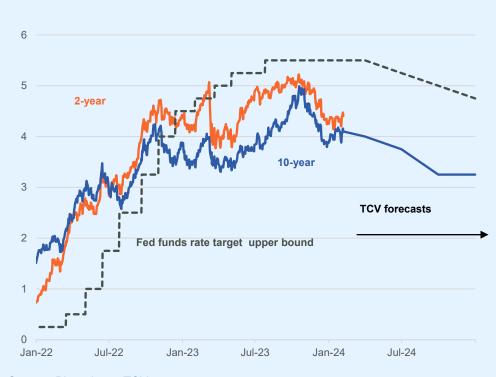
- Full-time employment boom of 2022 and H1 2023 gone
- Part-time employment boom of H2 2023 weakening too
- Next comes higher unemployment



Rates should come down, but how fast?



US yields



Source: Bloomberg, TCV

Forecast table

| | | Mar-24 | Jun-24 | Sep-24 | Dec-24 |
|---------------|--------------------|--------|--------|--------|--------|
| Australia | Cash | 4.35 | 4.35 | 4.10 | 3.85 |
| | 90 Day Bank Bills | 4.30 | 4.30 | 4.05 | 3.80 |
| | 3 year CGL bonds | 3.50 | 3.25 | 3.00 | 2.75 |
| | 10 year CGL bonds | 4.00 | 3.75 | 3.50 | 3.50 |
| Victoria | 3 year TCV bond | 4.00 | 3.75 | 3.50 | 3.25 |
| | 10 year TCV bond | 4.80 | 4.55 | 4.30 | 4.30 |
| United States | Cash | 5.50 | 5.25 | 5.00 | 4.75 |
| | US 10 year T notes | 4.00 | 3.75 | 3.25 | 3.25 |



Risks worth noting

- Commercial real estate valuations are back in the news impact unclear
- Geopolitical risks are still massive
- US election



How bad is the housing crisis?

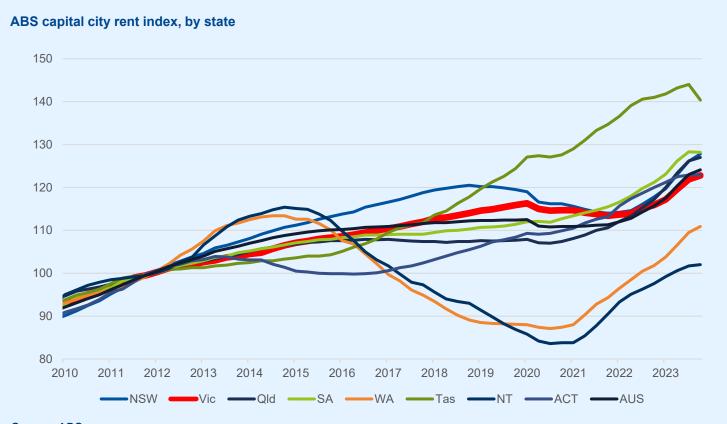


Summary

- Rents have skyrocketed
- Asking rent surge means more to flow through to CPI rents
- Approvals have fallen, albeit from high levels
- Building costs have skyrocketed
- The short-term trajectory of migration is uncertain, but looking lower at this stage



CPI rents are surging across Australia



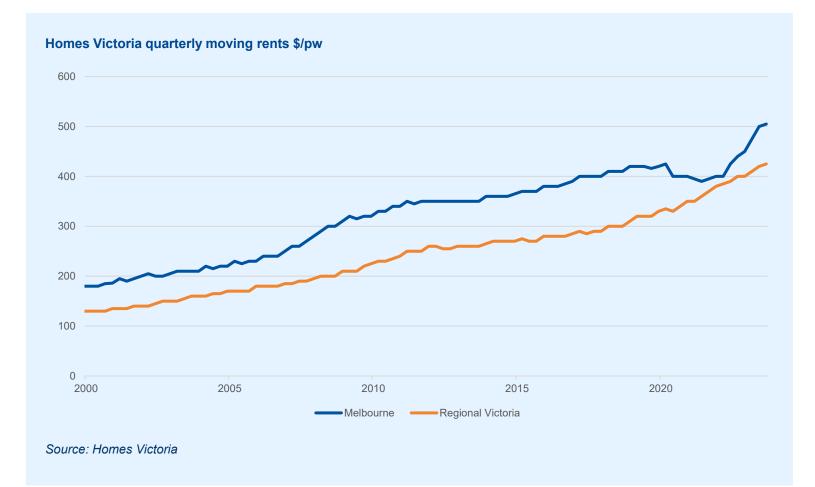
Source: ABS

Key points

 ABS rents – which importantly are not just asking rents – have surged



And here's long-term Homes Vic rent data

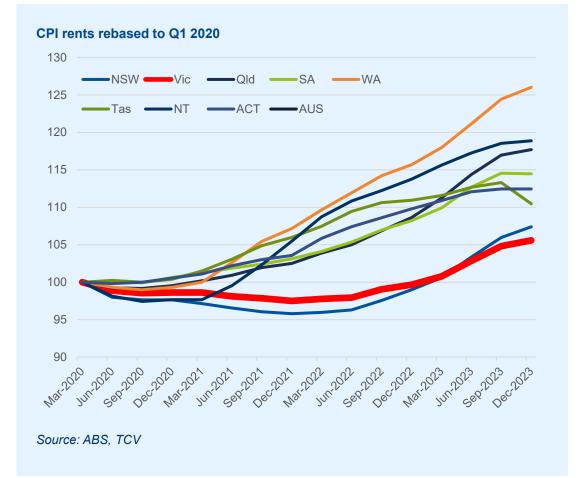


Key points

• The current surge in rents is the biggest this century by some margin



Now let's just look at this decade



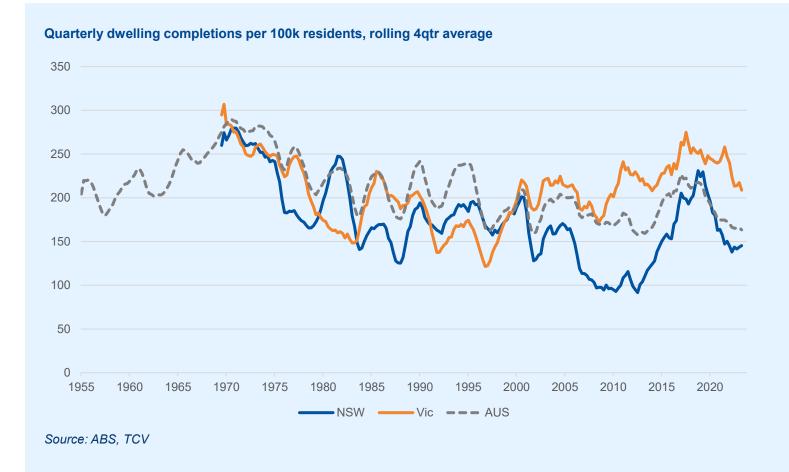
ABS rents vs Homes Victoria asking rents



Source: ABS, Homes Victoria, TCV



How much housing are we building?

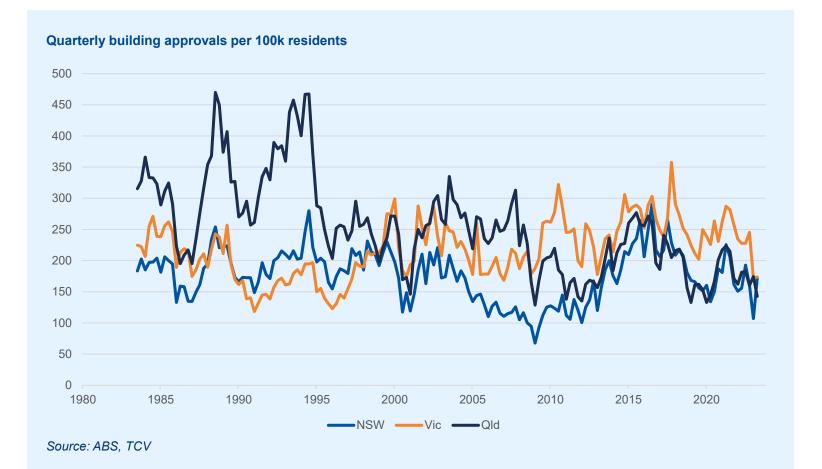


Key points

 Victoria has seen a different pattern from other states, building more housing since the late 1990s



Approvals data not encouraging

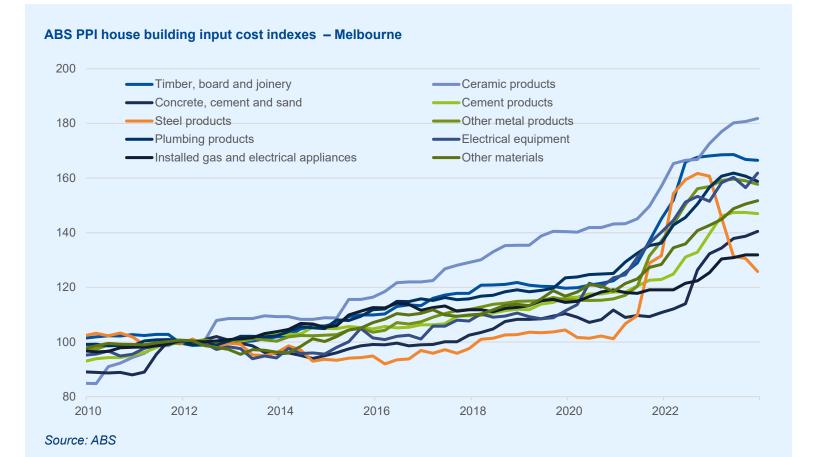


Key points

 Victorian building approvals were resilient, but have dropped off in recent months



Very bad news on building costs

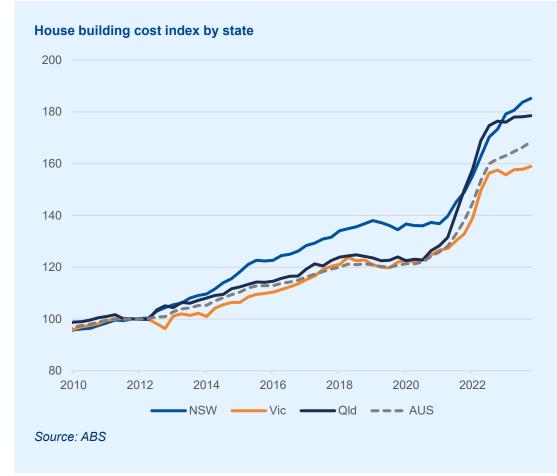


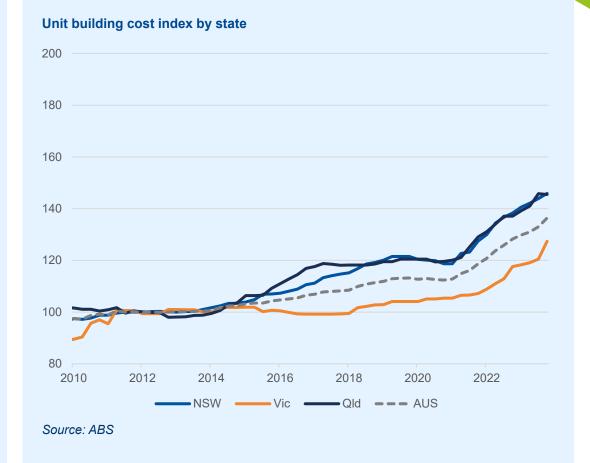
Key points

 Growth is easing, but prices not returning to prepandemic levels



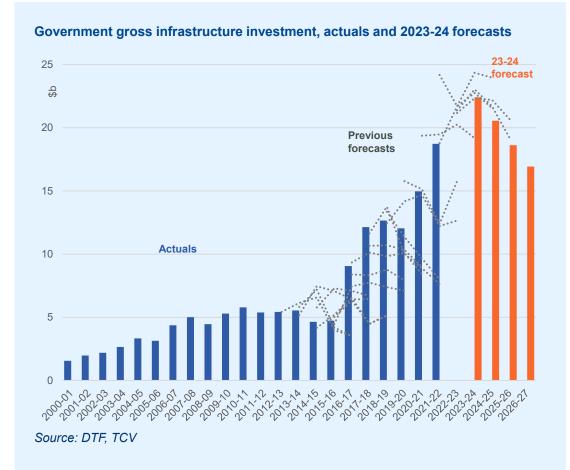
But doesn't appear to be driven by the "big build"



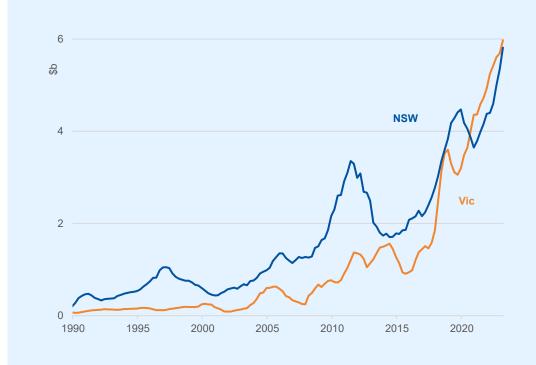




Which is indeed very big



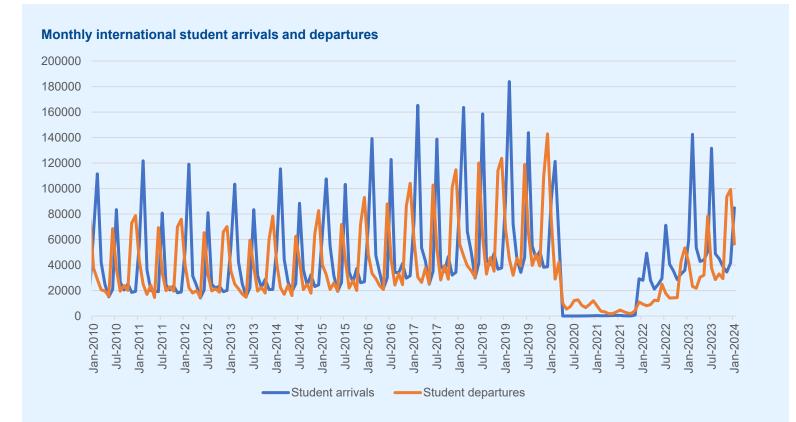
Rolling annual rail engineering construction expenditure



Source: ABS, TCV



Some signs that migration is normalising



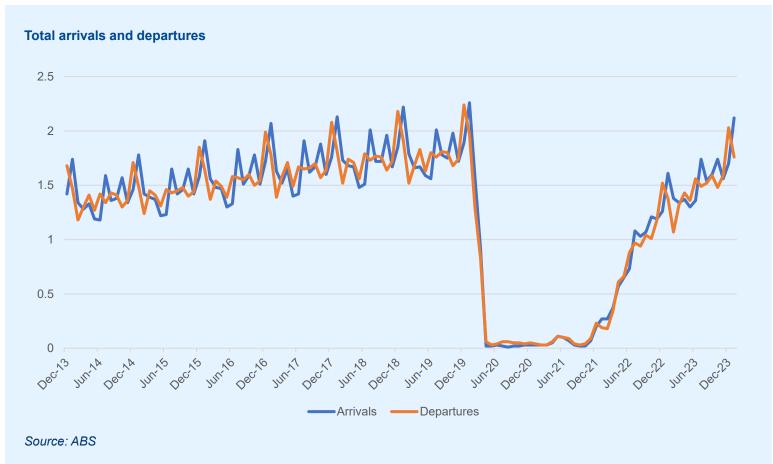
Source: ABS

Key points

 International student departures returning closer to pre-pandemic trends



But there was another migration jump in January







In conclusion...



- The US is very resilient but Australia is slowing
- Rates should come down this year, but not by that much
- The combination of higher building costs and higher project finance costs have created a perfect storm for housing
- But Victoria has been a high approvals, high construction jurisdiction and the planning system has considerable scope to build... but costs have clearly shifted



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