Financial Plan & Asset Plan

Bridging the Gap

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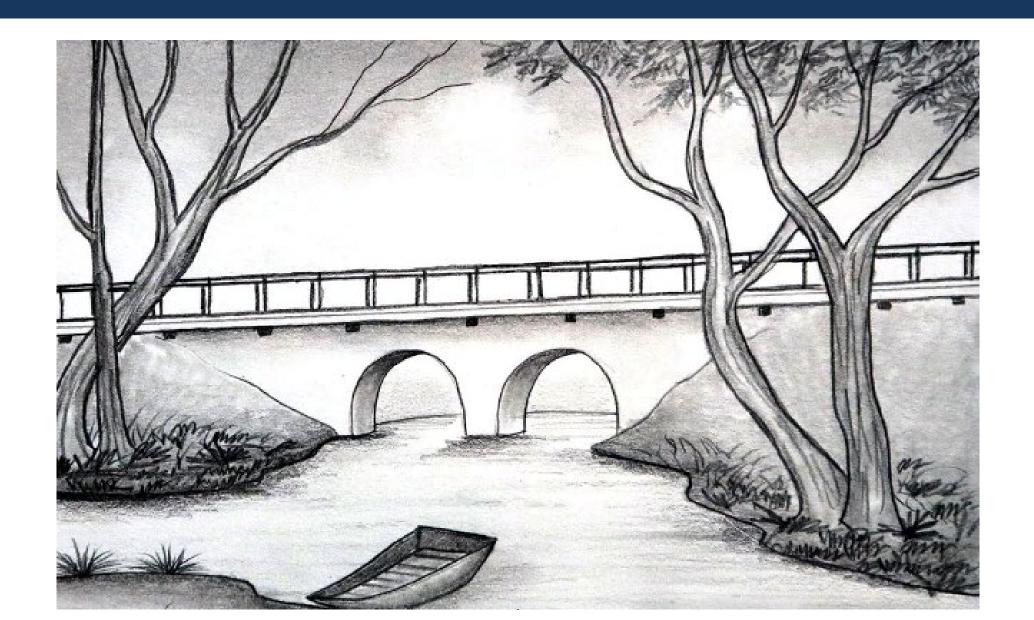
"We've found that we can balance the cart before the horse with two carts behind the horse."

Cape Town CBD - Real Situation



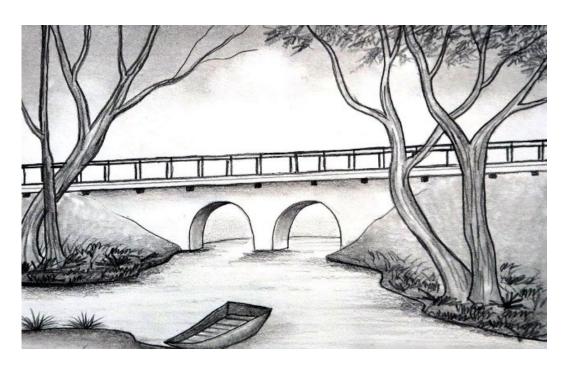


STORY OF A BRIDGE



Linda and Matt are our Rate-Payers in this Story

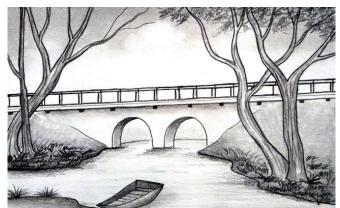




Long Term Plan for the Bridge?

Binda the CFO, Chris the Mayor and Bradley the CEO





Built 1993

Cost \$280,000

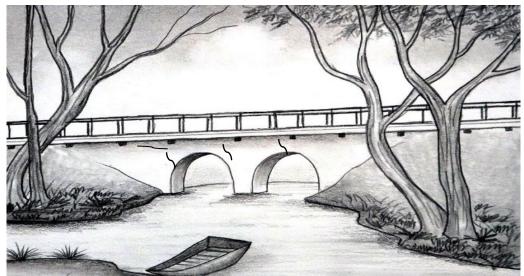
Age: 30 Years old

Useful Life 80 years

Action Plan: We have until 2073 to replace it

Bradley the CEO meet Naveela and Shaz the Asset Managers





Condition Grade D+

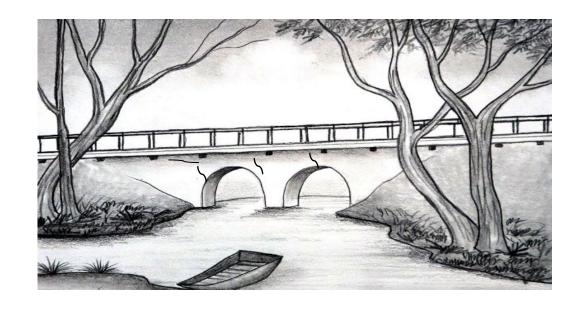
Today's Cost \$830,000

Life Left 10 Years

Action Plan: Monitor and Review 2030

Chris and Binda Need to Inform Council





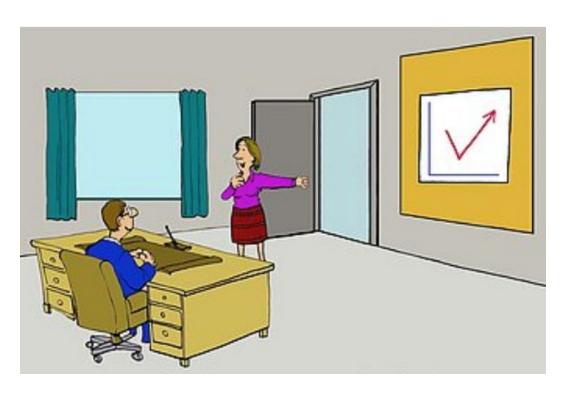
What is Our Real Story?

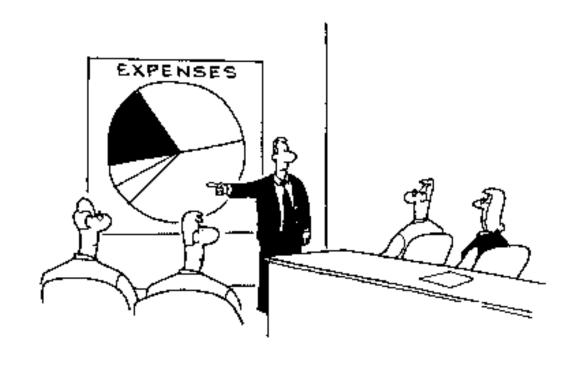
"Great plan. Could we get some more details?"

Is Binda's LTFP informed by Nav and Shaz's AMP? ATE

we in Control

Naveela and Shazi – Explain The SAM Context: The Real Story



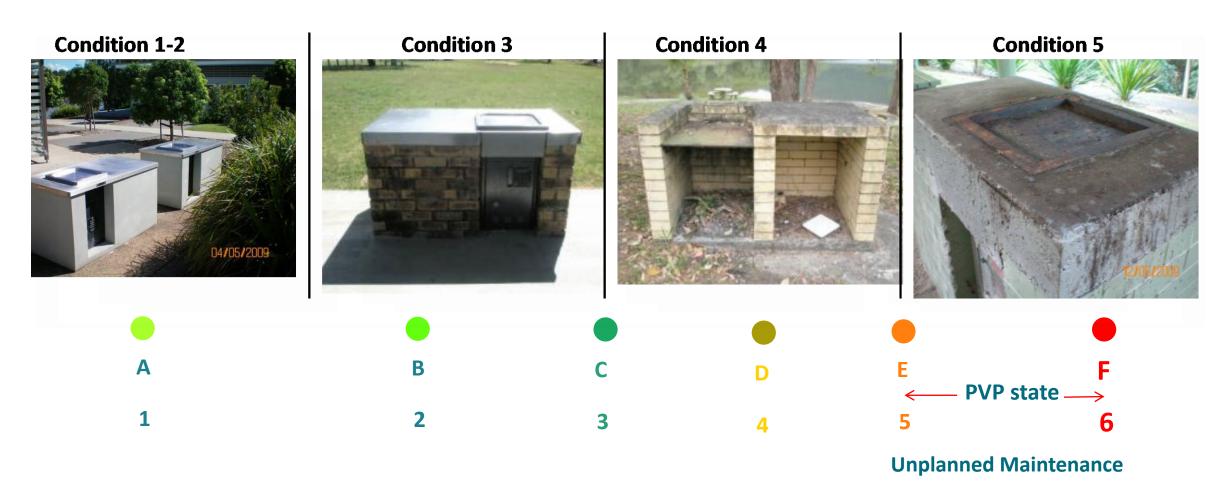


"A Real Evidence Based Asset Plan"

NOT

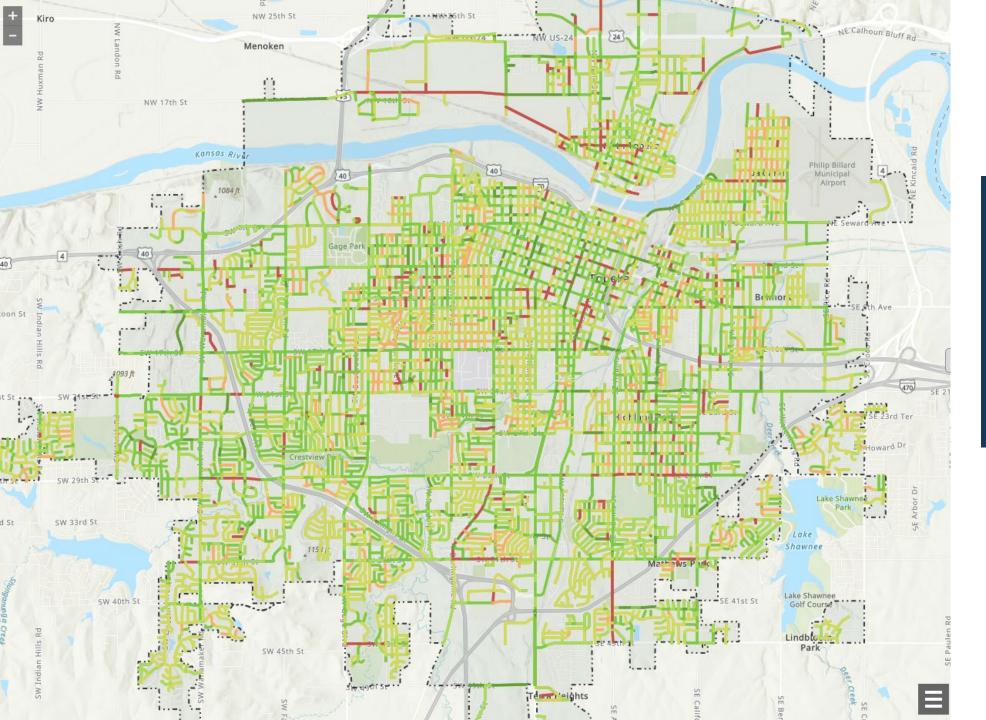
"This is the portion of the expenses we like to call 'unknown."

Naveela & Shazi Explain Strategic Asset Management



Critical Assets

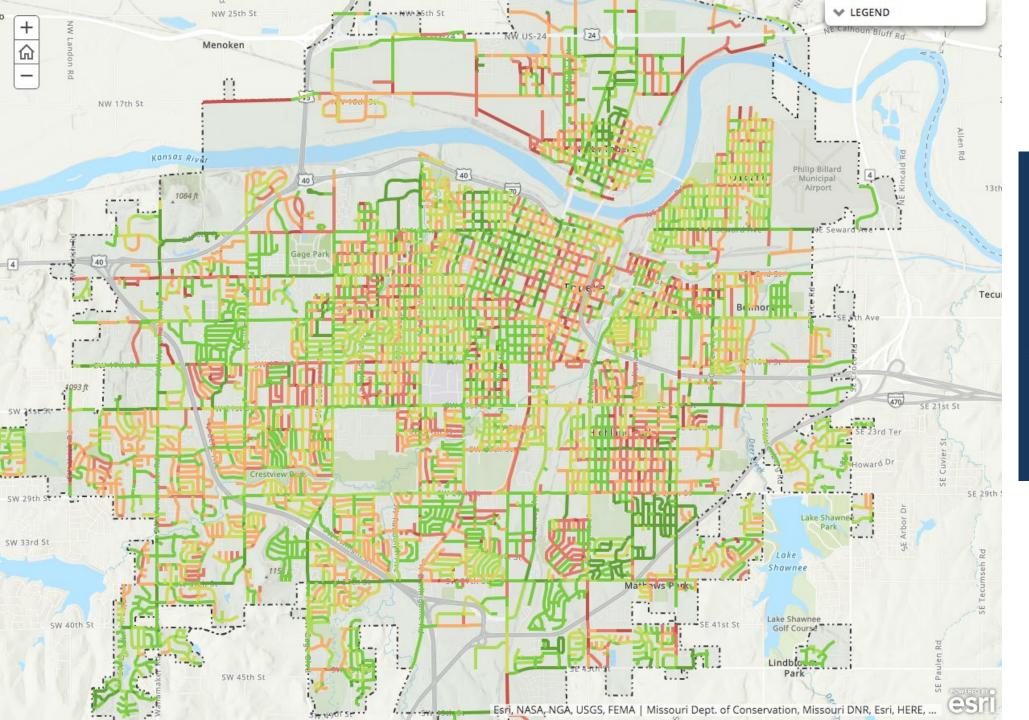




Shazi explains:

Several assets

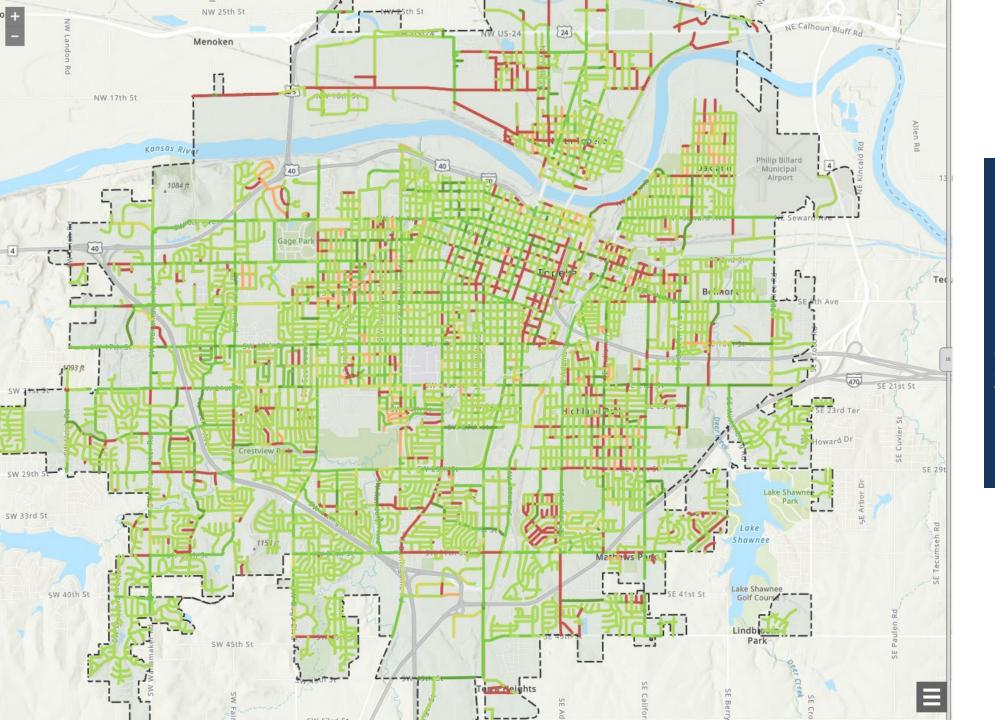
All at various grades



Shazi can show:

State of Assets 2035

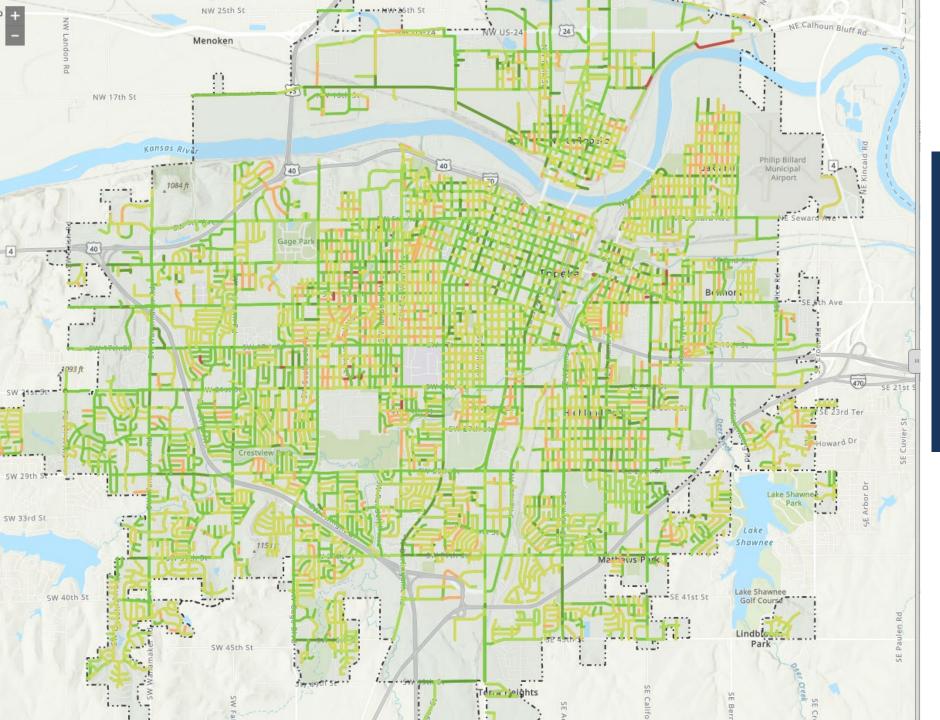
Run to Fail (Fix when Breaks)



Naveela goes on to provide choices:

State of Assets 2035

If we plan with SAM



Shazi & Nav able to provide:

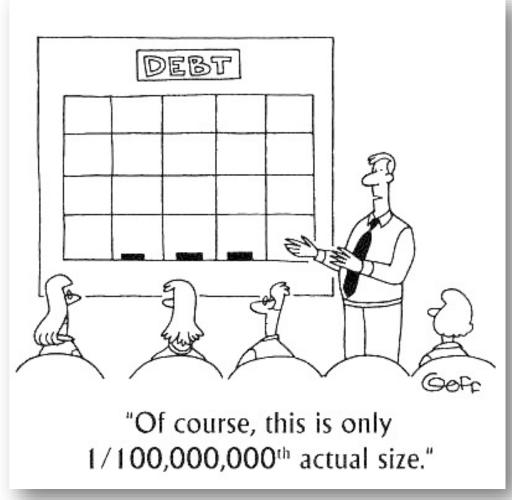
State of Assets 2035

No Asset is in PVP

Shazi, Nav and Binda have Balanced the Budget

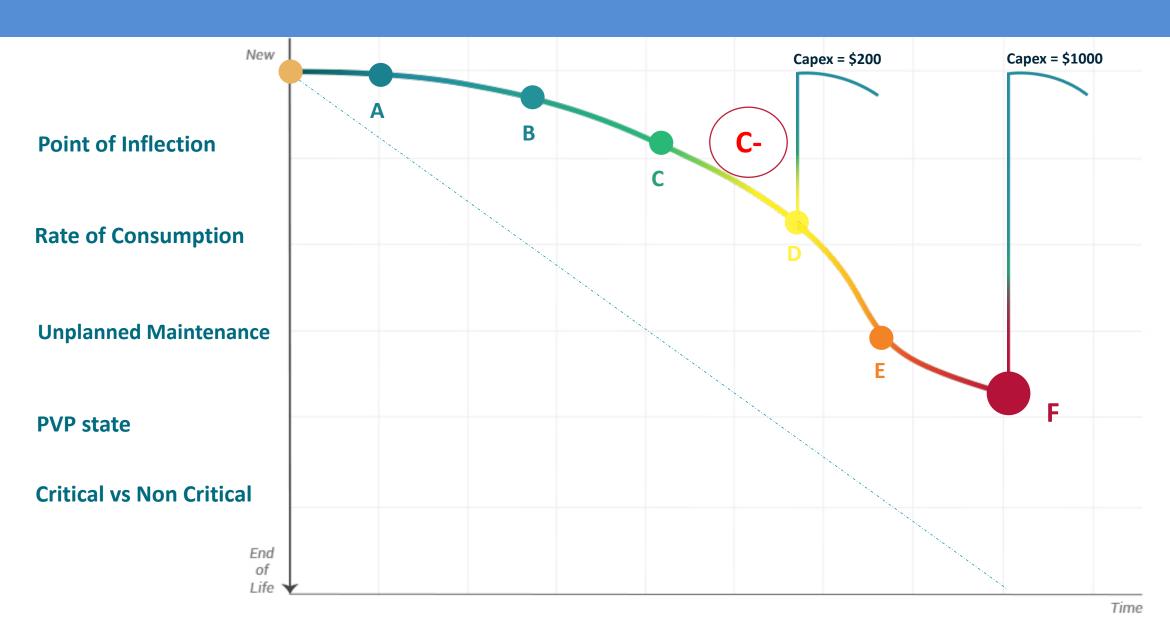






Balancing Budgets with Service Levels

Asset Life Cycle and Performance





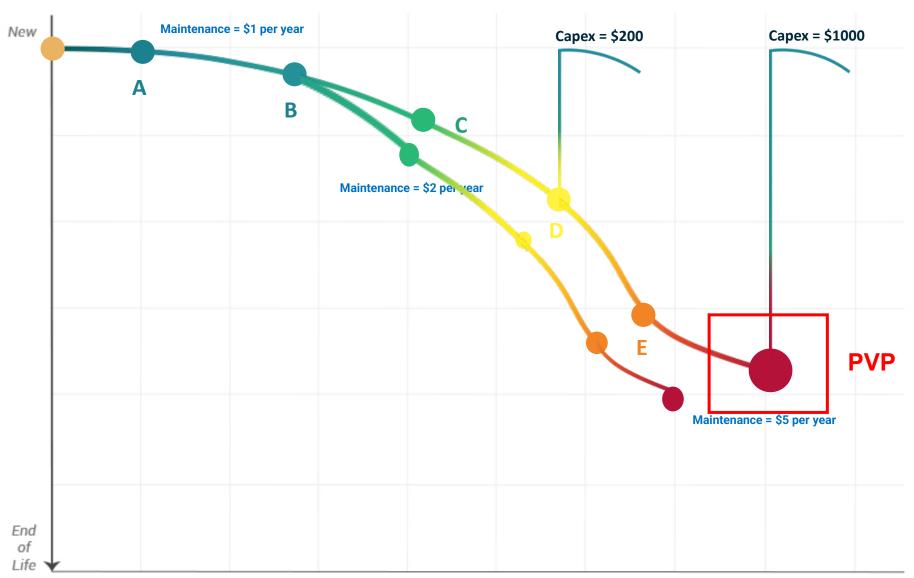
Capital Vs Maintenance

Capital Activity: Enhances LoS

and/or

Material in nature eg \$25,000.

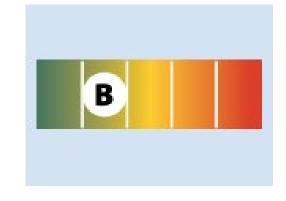
Life Cycle - Capital and Maintenance Link





Trivia

What is Australia's PVP for State of the Assets





3 out of 100 assets

require IMMEDIATE attention

CONTEXT OF STRATEGIC ASSET MANAGEMENT



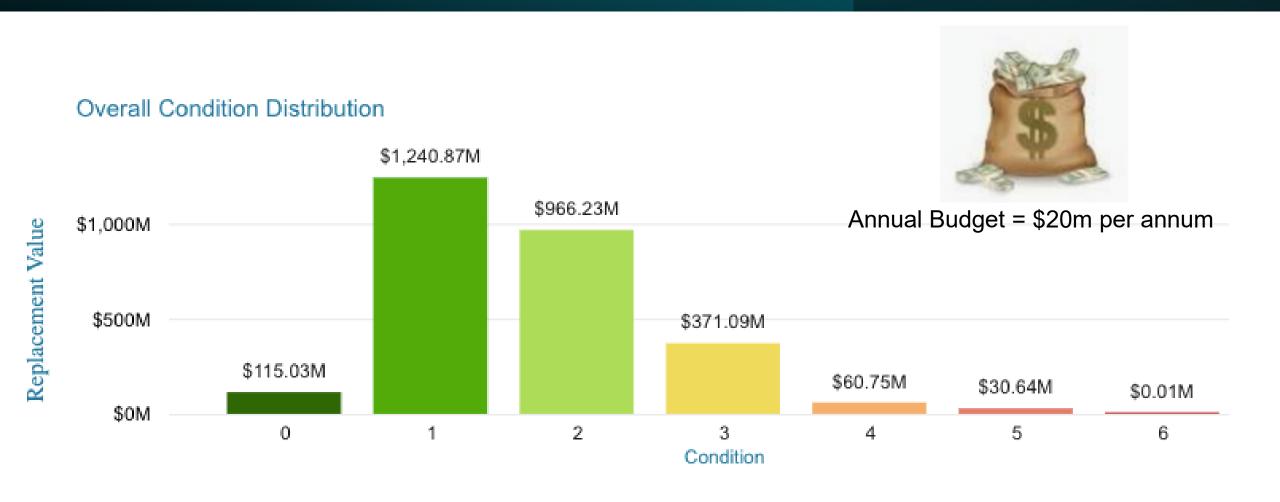


Without Increasing Spend

Sample Condition Profile



LONG TERM BUDGETING



Spending Choices – Annual Budgeting

Each Year \$20M available

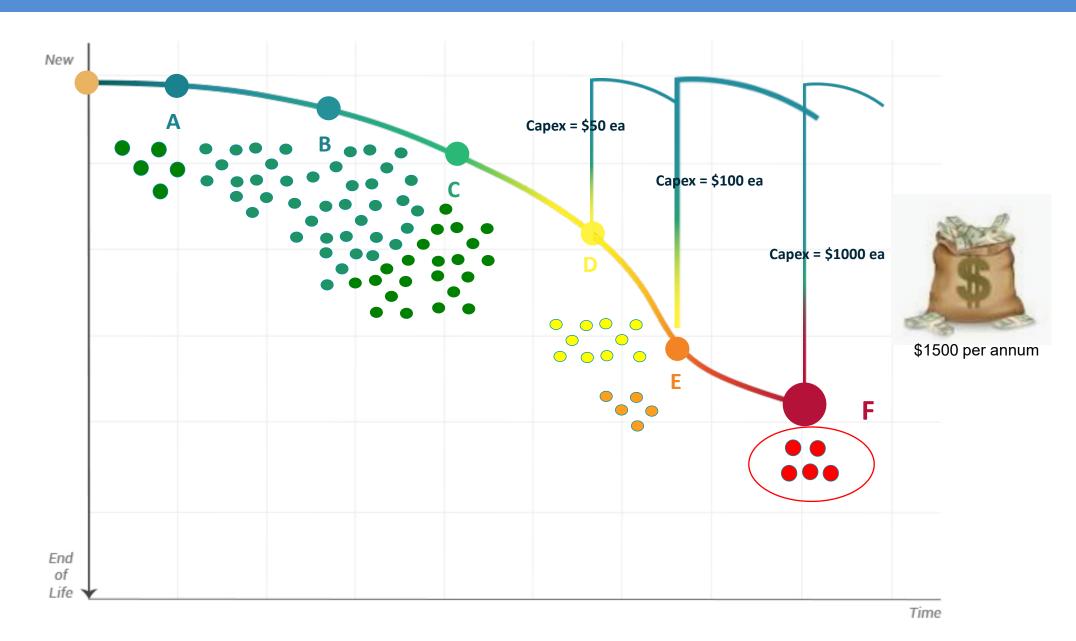
We have choices on which assets to focus on?

What are the drivers for these choices?



"By implementing my plan, we can save 1¢ every ten years."

Spending Choices – Annual Capital Budgeting



Shaz's Asset Plan - Spending Choices - Annual Capital Budgeting

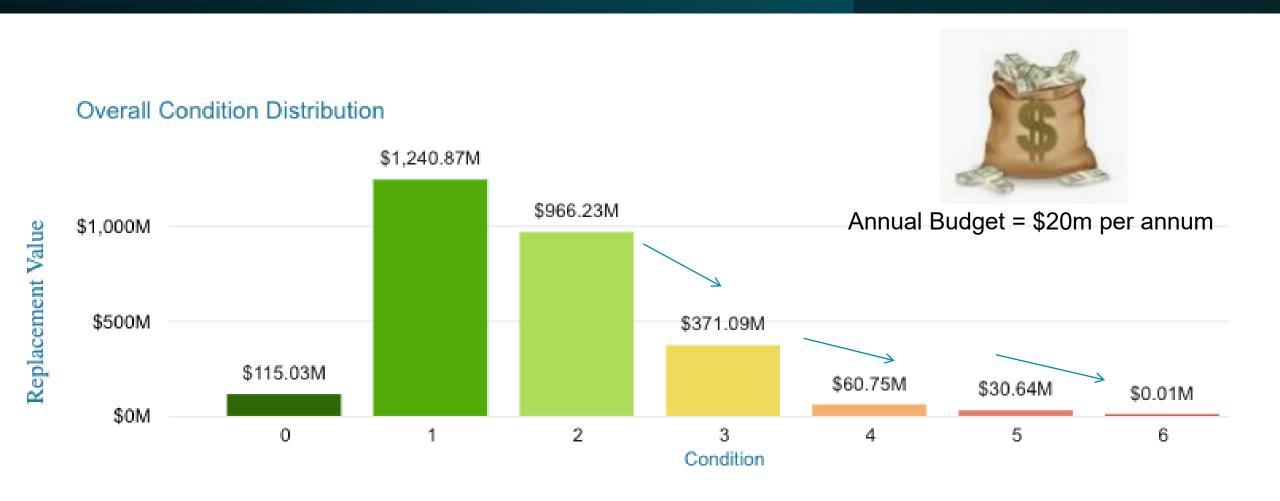
Strategy	Strategy 1	Strategy 2	Strategy C	Strategy 4
	1 x \$1000	1 x \$1000	0 x \$1000	1 x \$1000
	2 x \$100	1 x \$100	10 x \$100	0 x \$100
	6x \$50	8x \$50	10x \$50	10x \$50
Total Annual Budget	\$1500	\$1500	\$1500	\$1500



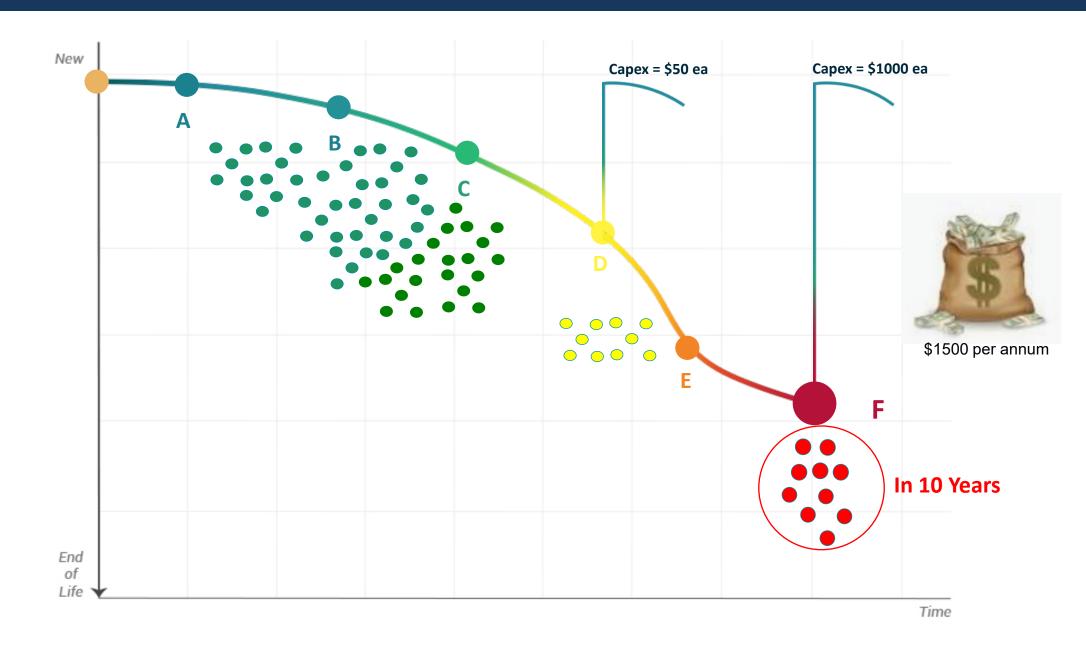
\$1500 per annum

Balancing the Budget

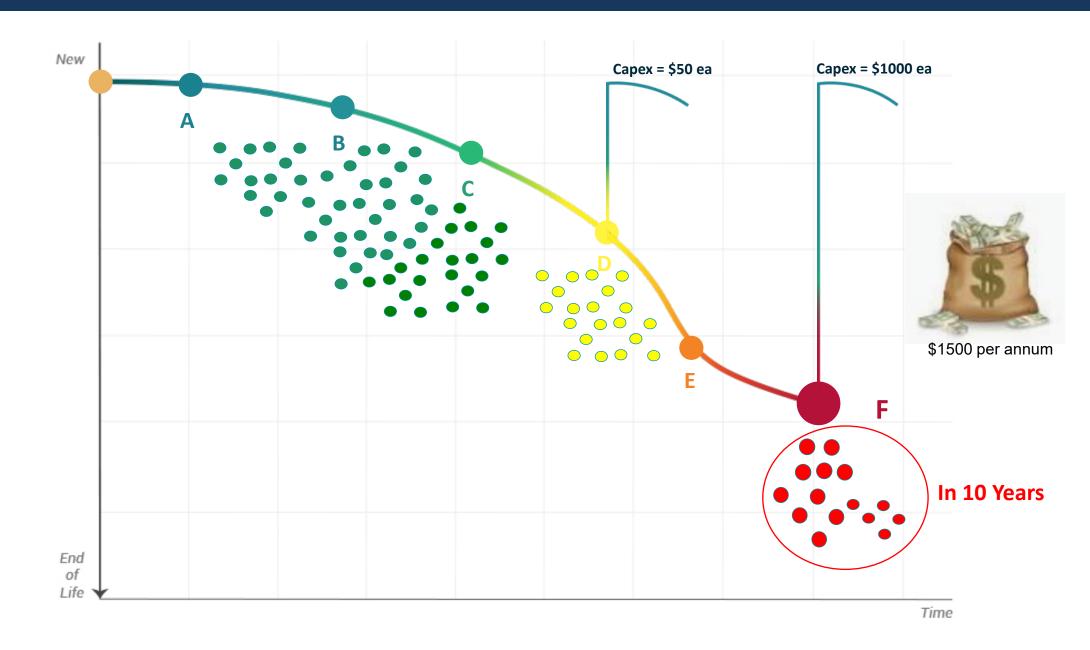
Budget Optimisation and Balancing



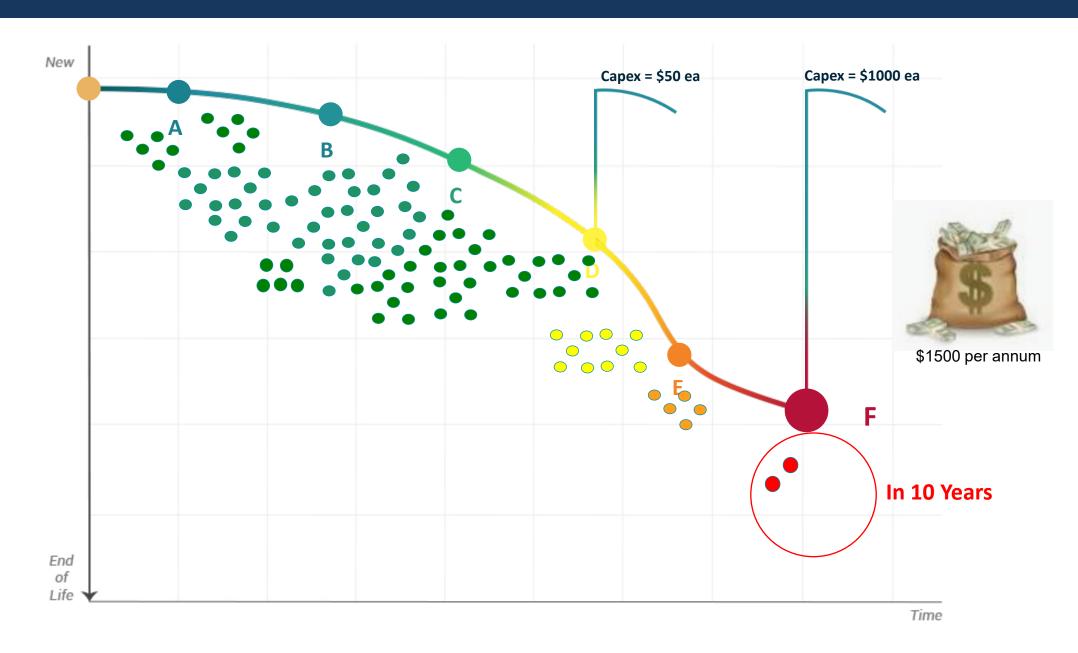
Shaz's Spending Choices – Scenario A



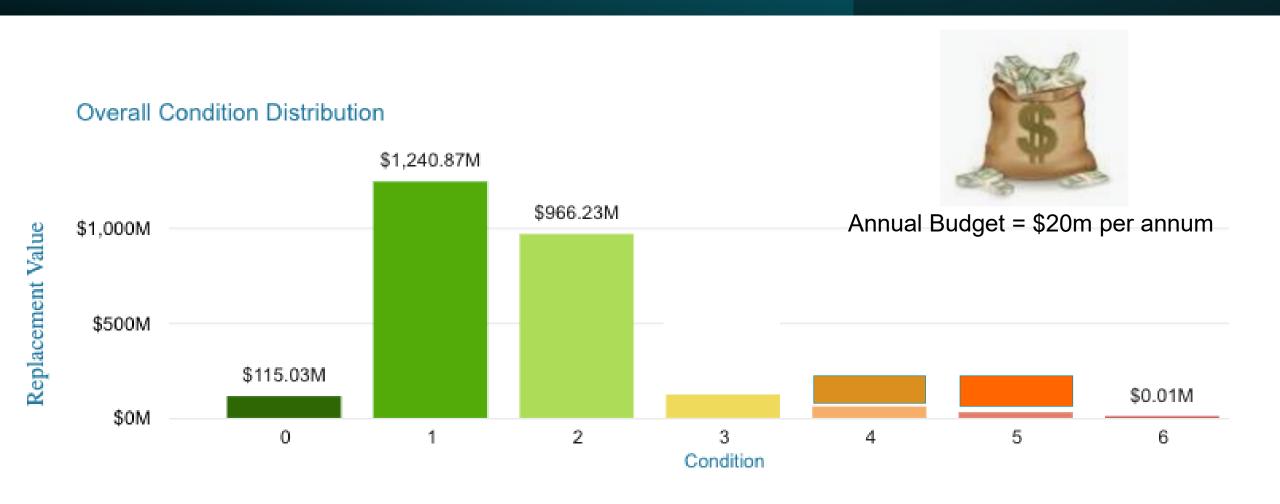
Shaz's Spending Choices – Scenario B



Shaz's Spending Choices – Scenario C



PVP – The Only Number that Matters



Balancing Service Level and Funding





Binda's LTFP is informed by Shaz's AMP

Long Term Financial Plan & Level of Service



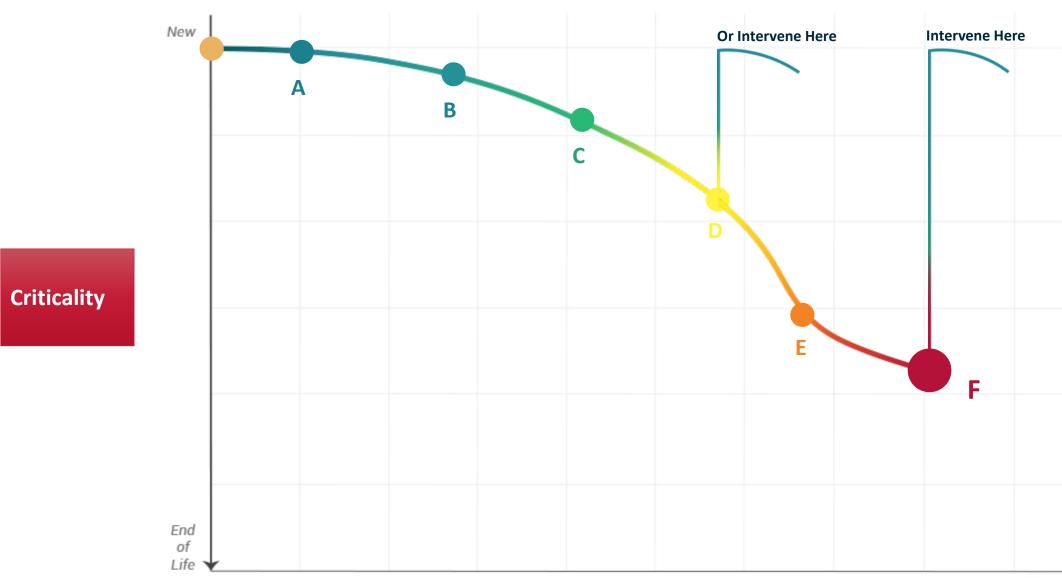
Level of Service and Intervention Level

Modern Practitioner

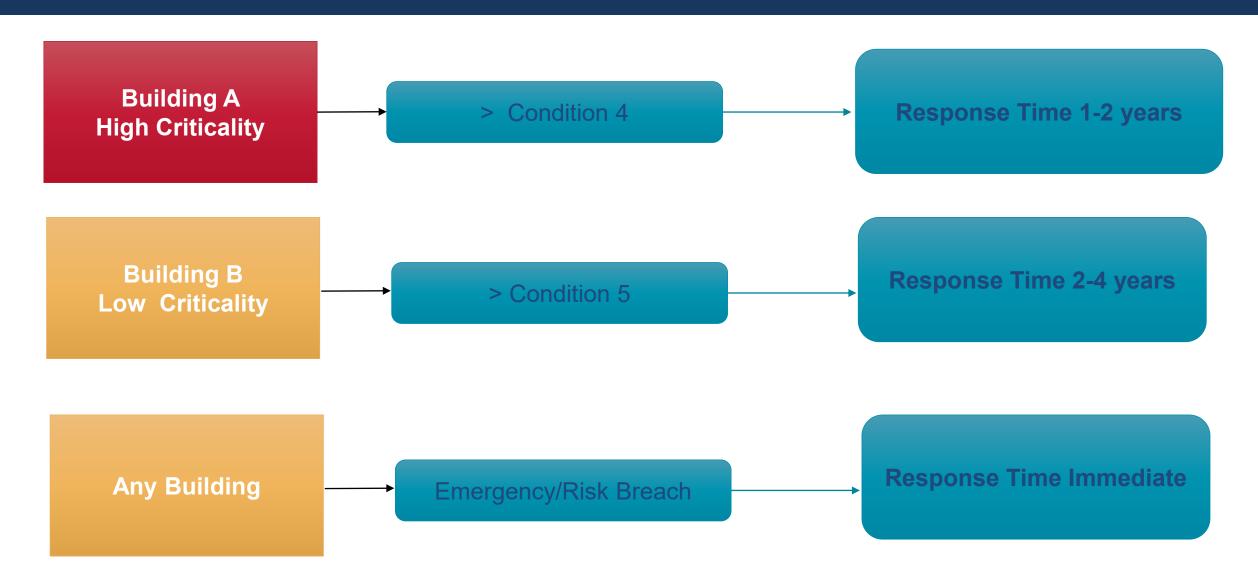
This is Nav and Shazi's Job



Capital Renewal- Intervention Level



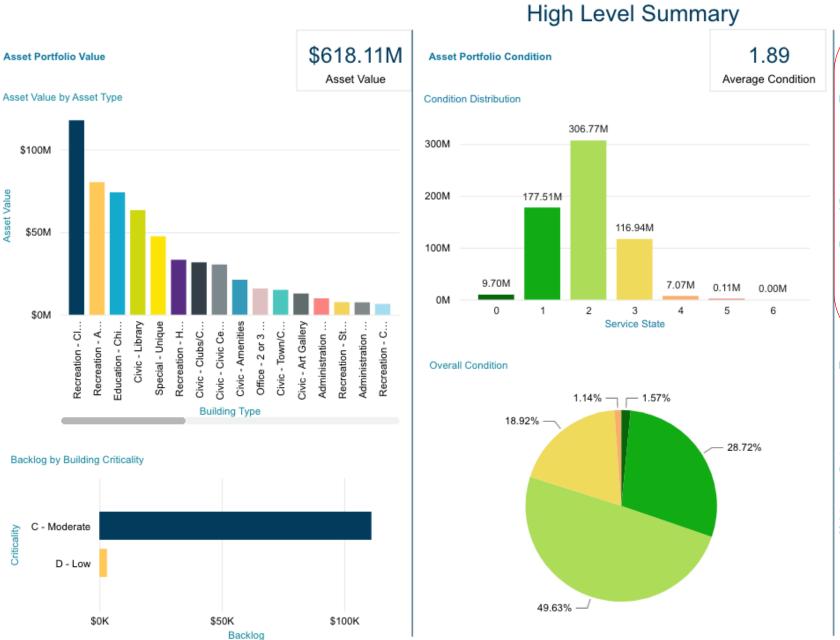
Capital Intervention Level Rule Base



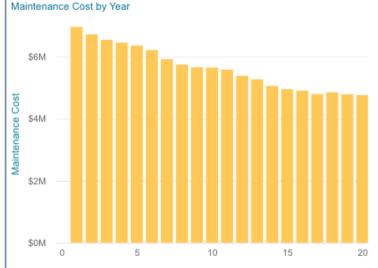
Budget Balancing-Lets See Live



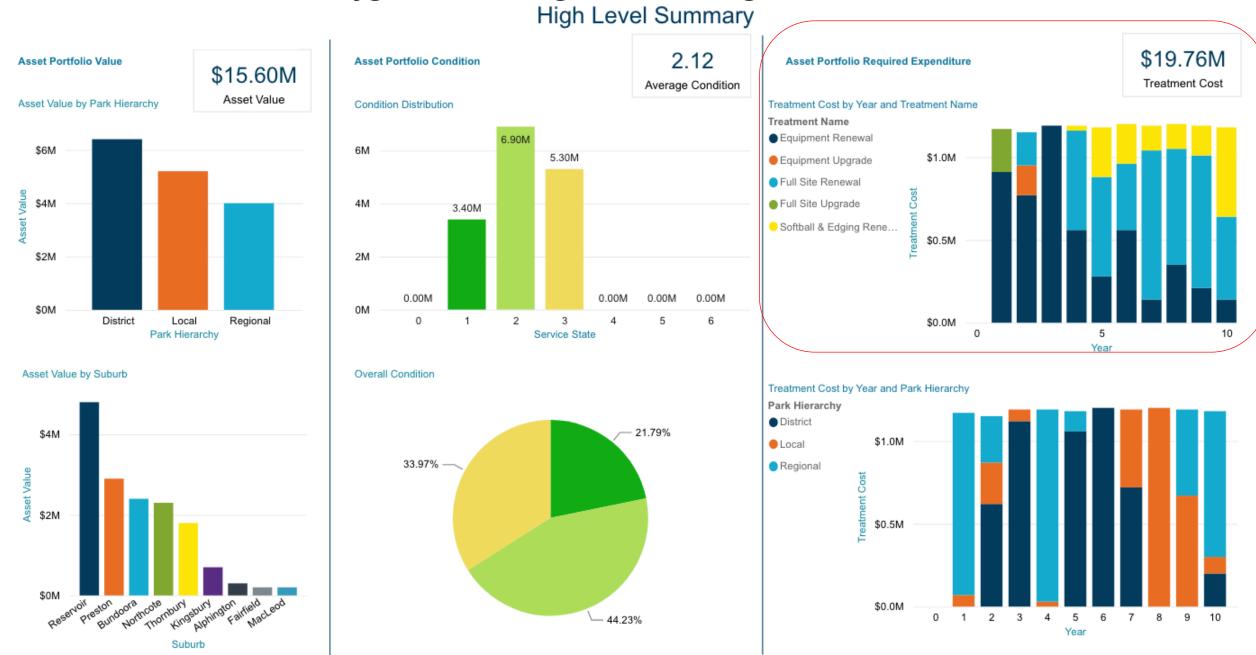
Building Asset Management Dashboard







Playgrounds Strategic Asset Management Dashboard



Balancing the Level of Service

\$27M pa over 10 years

Criticality	Level of Service	Intervention Level	10 Year Outcome
A	Maintain in very good/excellent condition	> condition 3, return to as new when due within 1 year	PVP less than 5%
В	Maintain in good condition	> Condition 4, return to good when due within 3 years	Likelihood of Claims = under 11% Maximum likely event = \$1.5 M
С	Keep above poor condition	> Condition 5, return to good when due within 5 years	Reliability = 98%
D	Maintain at minimum level by keeping safe	Maintain and keep safe	

\$18M pa over 10 years

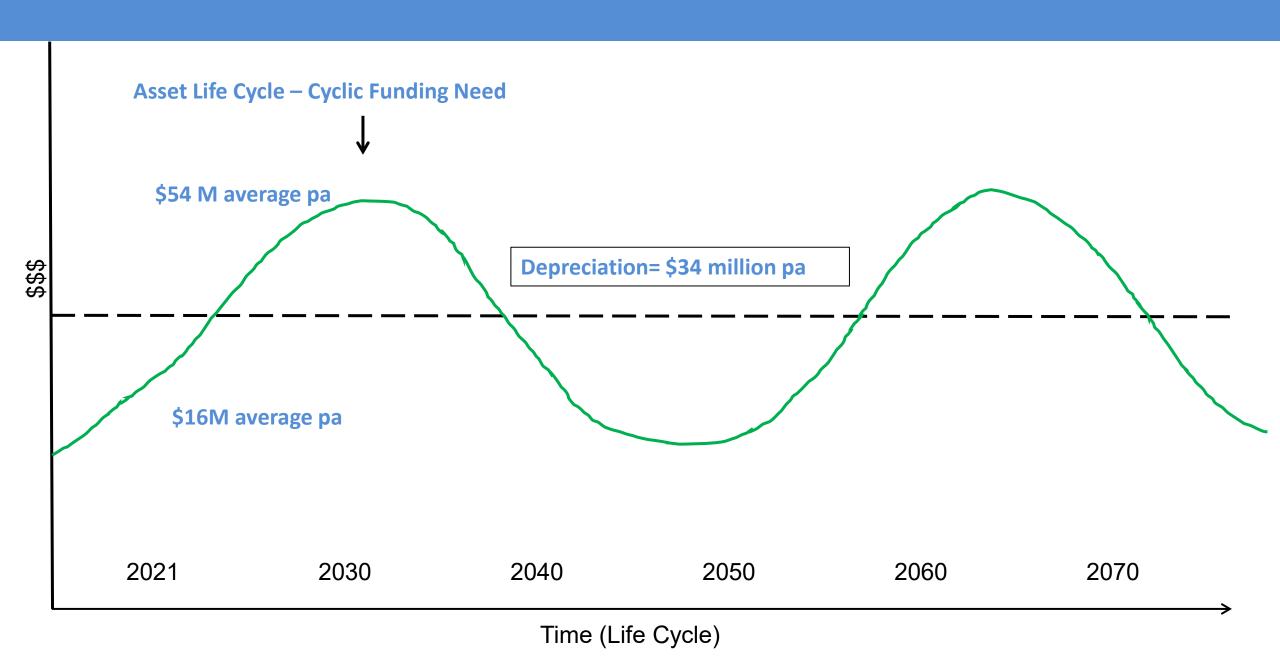
Criticality	Level of Service	Intervention Capital Renewal	Intervention Maintenance
Α	Maintain in good condition	> Condition 4 return to as good when due within 2 years	PVP 8-10%
В	Maintain in fair condition	> Condition 5, return to reasonable when due within 4 years	Likelihood of Claims = under 20% Maximum likely event = \$3.5 M
С	Keep above poor condition	> Condition 5, return to reasonable when due within 6 years	Reliability = 90%
D	Maintain at minimum level by keeping safe	Maintain and keep safe	

Budget Balancing Based on:

LoS Vs Depreciation



LoS vs Financial Depreciation



Our Job As Practitioners – Inform and Consult



"By implementing my plan, we can save 1¢ every ten years."

We provide Choices

Politicians Make Decisions

Bridging the Divide – Accountneering

Engineers	Accountants	
Spend money	Count money & keep costs down	
Want to get projects done	Want to get audit done	
Renewal - Lumpy	Depreciation -Nice and Even	
Roughly \$1.5 to \$2m	Exactly \$1,860,490.12	
Everything lumped together	Operating & Capital	
Asset Plan	Annual Depreciation	



Trust Through Deliberative Engagement



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