



LG Solutions

"partners in Council's financial data"

FinPro LTFP Sessions 2020

21 October 2020

FinPro Online 2020

LGS – LTFP History

Some background on our LTFP:

- Our LTFP was released in 2010 & is now up to Version 12
- We now have more than **100 Councils** using our LTFP across Australia
- Specific “State versions” of our LTFP include NSW, VIC, SA, QLD and WA
- Version 12 will see the release of our “cloud” based LTFP
 - NSW Early 2021
 - Victoria mid 2021

LGS – LTFP Features

- Customised / Bespoke – to Council's own G/L, COA & reporting structures, asset classes, specific reserves

General Ledger Table				Additional data if desired											
Required data															
				Organisational Structure				Functional Structure				GL Account Structure			

- Implementation – data collection files etc makes it a structured process
- LTFP comes “ready to go”

LGS – LTFP Features

- Primary Financial Statements in Statutory format calculated automatically (Income Statement, Balance Sheet, Cash Flow Statement, Equity Statement & Statement of Capital Works)

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 INCOME STATEMENT - GENERAL FUND Scenario: <Enter scenario name...>													
	Actuals 2019/20	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	
Income													
Rates & Charges	46,973,000	49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	93,913,696	
Statutory Fees & Fines	1,285,000	966,500	1,265,081	1,336,999	1,410,208	1,483,482	1,558,886	1,576,507	1,632,918	1,695,167	1,759,906	1,795,104	
User Fees	5,679,000	6,614,361	8,283,323	8,880,298	9,476,347	10,082,365	10,271,854	10,301,678	20,647,681	21,595,337	22,332,985	22,881,060	
Grants - Operating	13,649,000	12,304,207	12,466,935	13,561,002	14,564,419	15,675,653	16,231,807	16,813,081	17,424,732	18,049,280	18,832,543	19,208,703	
Grants - Capital	7,444,000	9,183,125	6,780,000	1,255,000	1,650,000	4,675,000	4,565,000	1,065,000	1,065,000	1,065,000	1,065,000	-	
Contributions - Monetary	7,722,000	4,764,922	4,172,876	4,736,955	4,950,206	8,880,907	12,733,026	13,321,753	18,121,668	18,025,083	18,025,083	40,000	
Contributions - Non-Monetary	17,461,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	
Net Gain/(Loss) on Disposal of Assets	(5,734,000)	-	-	-	-	-	-	-	-	-	-	-	
Fair Value Adjustments for Investment Property	-	-	-	-	-	-	-	-	-	-	-	-	
Share of net profits (or loss) of associates and joint ventures	-	-	-	-	-	-	-	-	-	-	-	-	
Other Income	1,965,000	1,959,972	1,876,730	1,870,260	1,989,710	2,103,212	2,340,438	2,665,898	3,146,825	3,788,443	4,381,786	4,432,537	
Total Income	89,284,000	97,513,718	99,987,807	100,099,165	106,252,453	119,174,818	136,293,914	139,977,491	152,141,074	159,357,421	166,786,909	179,171,099	
Expenses													
Employee Costs	28,546,000	30,242,351	33,668,504	36,274,048	38,702,301	40,209,205	46,023,882	50,754,435	54,333,605	56,749,586	59,479,993	61,660,066	
Materials & Services	27,658,000	24,156,699	24,309,304	25,298,460	26,208,639	27,952,872	31,441,295	32,547,208	33,799,907	36,110,453	37,086,339	37,781,622	
Bad & Doubtful Debts	90,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	
Depreciation	12,478,000	12,989,799	13,800,000	14,600,000	15,500,000	16,400,000	17,300,000	18,300,000	19,400,000	20,600,000	21,800,000	-	
Amortisation - ROU assets	690,000	716,427	716,427	716,427	716,427	716,427	716,427	716,427	716,427	716,427	716,427	716,427	
Amortisation - Intangible assets	-	388,000	528,000	428,000	550,000	555,000	507,000	462,000	462,000	436,000	292,000	-	
Borrowing Costs	681,000	716,319	701,652	651,775	494,040	480,760	501,068	481,231	408,294	333,139	255,697	182,056	
Finance Costs - Lease Liabilities	101,000	264,612	241,215	216,303	191,702	165,516	138,328	110,999	80,791	50,362	18,769	1,122	
Other Expenses	1,803,000	1,663,975	1,919,538	2,071,084	2,115,800	2,189,866	2,282,114	2,331,679	2,385,957	2,445,312	2,503,753	2,503,759	
Total Expenses	72,047,000	71,140,182	75,876,640	80,252,517	84,480,908	88,671,646	98,912,114	105,704,879	111,588,980	117,443,279	122,154,979	102,747,047	
Surplus / (Deficit) for the year	17,237,000	26,373,536	24,111,166	19,846,648	21,771,545	30,503,172	37,381,800	34,272,612	40,552,094	41,914,142	44,631,929	(23,575,948)	
Other Comprehensive Income													
Items that will not be reclassified to surplus or deficit in future periods													
Net Asset Revaluation Increment/(Decrement)	41,163,000	-	-	-	-	-	-	-	-	-	-	-	
Share of Other Comprehensive Income of Associates & Joint Ventures	-	-	-	-	-	-	-	-	-	-	-	-	
Other	120,000	-	-	-	-	-	-	-	-	-	-	-	
Items that may be reclassified to surplus or deficit in future periods													
Other	-	-	-	-	-	-	-	-	-	-	-	-	
Total Other Comprehensive Income	41,283,000	-	-	-	-	-	-	-	-	-	-	-	
Total Comprehensive Result	58,520,000	26,373,536	24,111,166	19,846,648	21,771,545	30,503,172	37,381,800	34,272,612	40,552,094	41,914,142	44,631,929	(23,575,948)	

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 BALANCE SHEET - GENERAL FUND Scenario: <Enter scenario name...>			
	Actuals 2019/20	Current Year 2020/21	2021/22
	\$	\$	\$
ASSETS			
Current Assets			
Cash & Cash Equivalents	28,136,000	39,731,745	36,678,73
Trade & Other Receivables	7,913,000	8,853,422	9,088,38
Other Financial Assets	29,000,000	39,119,985	39,119,98
Inventories	150,000	180,790	183,23
Non-current assets classified as "Held for Sale"	-	-	-
Other Assets	1,953,000	1,420,383	1,604,53
Total Current Assets	67,152,000	89,306,324	86,674,87
Non-Current Assets			
Cash & Cash Equivalents	-	-	-
Trade & Other Receivables	-	-	-
Other Financial Assets	10,125,000	5,015	5,01
Inventories	-	-	-
Investments in Associates & Joint Ventures	-	-	-
Property, Infrastructure, Plant & Equipment	541,165,000	579,416,747	602,388,74
Right of use assets	2,410,000	1,693,573	977,14
Investment Property	-	-	-
Intangible Assets	156,000	824,000	1,406,00
Non-current assets classified as "Held for Sale"	-	-	-
Other Assets	-	-	-
Total Non-Current Assets	553,856,000	581,939,335	604,776,90
TOTAL ASSETS	621,008,000	671,245,659	691,451,78
LIABILITIES			
Current Liabilities			
Bank Overdraft	-	-	-
Trade & Other Payables	5,212,000	7,169,512	7,322,82
Trust Funds & Deposits	5,226,000	-	-
Unearned Income	7,908,000	27,251,824	20,333,94
Provisions	7,395,000	7,376,943	5,163,82
Interest-Bearing Liabilities	1,916,000	2,374,030	6,766,89
Lease Liabilities	715,000	1,124,328	1,207,37
Total Current Liabilities	28,372,000	45,296,637	40,794,86
Non-Current Liabilities			
Bank Overdraft	-	-	-
Trade & Other Payables	-	-	-
Trust Funds & Deposits	-	5,226,000	5,226,00

Last year actuals (from Council's audited FinStats)

Current year budget

10 year forecast


LGS – LTFP Features

- Annual forecast drivers (global %, individual %, population % and \$ amounts recurrent & one-off)
 - Global % attached to LTFP global items
 - This will index every ledger account mapped to the item

VIC Demo Council		Hide/unhide index columns from consolidated file										
10 Year Financial Plan for the Years ending 30 June 2031												
Global income and expenditure changes - General Fund												
Scenario: <Enter scenario name...>												
		Update Database	Global Indexation changes can be overridden in this workfile for "General Fund".									
			2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Operating Income												
Rates & Charges - General Rates - Residential			2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%
Rates & Charges - General Rates - Other			8.50%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Rates & Charges - Municipal charge			2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%
Rates & Charges - Other 1 (Rates sample 1)			2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%
Rates & Charges - Other 2												
Rates & Charges - Other 3												
Statutory Fees & Fines - Infringements & Costs			2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Statutory Fees & Fines - Other 1			2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%

LGS – LTFP Features

- Annual forecast drivers (global %, individual % & \$ amounts, recurrent & one-off, population %)
- All drivers are repeated for 10 years
- Global indexation (flowing through from global indexation matrix) can be turned on/off for each ledger account
- All driver amounts sum to Revised Budget

Clear data without writing to database		Write data to database		Display Selection Criteria used		Unhide "Comment" columns		Overall check: 											
Full GL				Capital Proj.		apply to line item		Changes in 2021/22											
Acct number	G/L Account Number & Description			Global Change Item / Reserve Name		Number/Ref.	global %	Pop. %	Glob. %	Global \$	G/L %	G/L \$	G/L \$ recurrent	G/L \$ one off	Pop. %	Population \$	revised		
Operating Income																			
21000.4200.0000	21000.4200.0000 Executive Management - Fines			Statutory Fees & Fines - Infringements & Costs					2.00%	-		-				-	-		
21000.4500.0000	21000.4500.0000 Executive Management - Reimbursements			Other Income - Other 1					2.50%	-		-				-	-		
21050.4331.0000	21050.4331.0000 5 For Our Families Project - Department of Social Services			Operating Grants - Non-recurrent - State Government					2.00%	-		-				-	-		
Total Operating Income																			
Operating Expenditure																			
21000.1001.0000	21000.1001.0000 Executive Management - Salaries			Employee Costs - Wages & Salaries					3.50%	13,083	2.0%	7,476				-	394,364		
21000.1003.0000	21000.1003.0000 Executive Management - Salary On Costs			Employee Costs - Wages & Salaries					3.50%	1,668		-	983			-	50,305		
21000.1101.0000	21000.1101.0000 Executive Management - Training Expenses			Materials & Services - Other 1						-		-		5,000		-	8,000		
21000.1113.0000	21000.1113.0000 Executive Management - Uniforms			Other Expenses - Other 1												-	-		
21000.1251.0000	21000.1251.0000 Executive Management - Motor Vehicle Expenses			Materials & Services - Materials & Services				yes	2.00%	438	2.1%	460			5.00%	1,095	23,893		
21000.1301.0000	21000.1301.0000 Executive Management - Consultants			Materials & Services - Consultants					2.00%	400		-				-	20,400		
21000.1303.0000	21000.1303.0000 Executive Management - Legal Consultants			Materials & Services - Consultants					2.00%							-	-		
21000.1320.0000	21000.1320.0000 Executive Management - Non Staff Budget Initiatives			Materials & Services - Other 1						-		-				-	-		
21000.1407.0000	21000.1407.0000 Executive Management - Printing & Stationery			Materials & Services - Materials & Services					2.00%	10		-				-	510		
21000.1604.0000	21000.1604.0000 Executive Management - Mobile Phone Expenses			Materials & Services - Utilities					3.50%	35		-				-	1,035		
21000.1817.0000	21000.1817.0000 Executive Management - Meeting & Workshop Expenses			Materials & Services - Materials & Services				no		-		-				-	4,000		
21000.1819.0000	21000.1819.0000 Executive Management - Memberships, Subscriptions			Materials & Services - Materials & Services					2.00%	12		-				-	632		
21000.1820.0000	21000.1820.0000 Executive Management - Photocopier Expenses			Materials & Services - Materials & Services					2.00%	200		-				-	10,200		
21000.1830.0000	21000.1830.0000 Executive Management - Administration-Other Expenses			Materials & Services - Other 1						-		-				-	200		
21000.1861.0000	21000.1861.0000 Executive Management - Leases			Materials & Services - Other 1						-		-				-	-		
21000.1866.0000	21000.1866.0000 Executive Management - Travel & Accommodation			Materials & Services - Materials & Services					2.00%	50		-				-	2,550		
21000.1878.0000	21000.1878.0000 Executive Management - IT Hardware and Services			Materials & Services - Materials & Services					2.00%	-		-				-	-		
21050.1301.0000	21050.1301.0000 5 For Our Families Project - Consultants			Materials & Services - Consultants					2.00%	-		-				-	-		
21050.1817.0000	21050.1817.0000 5 For Our Families Project - Meeting & Workshop Expenses			Materials & Services - Materials & Services					2.00%	-		-				-	-		
Total Operating Expenditure																			
516,089																			

LGS – LTFP Features

- Scenario analysis
 - “Before” and “After” scenario names
 - View impacts of changes on headline figures
 - Charts will be updated to 2 bars/lines

VIC Demo Council
10 Year Financial Plan for the Years ending 30 June 2031
SCENARIOS - GENERAL FUND
Scenario: Original plus XYZ capital project

New Scenario (After):
Old Scenario (Before):

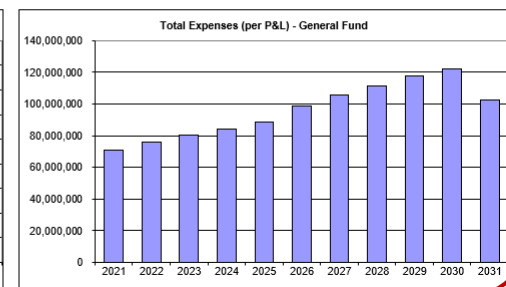
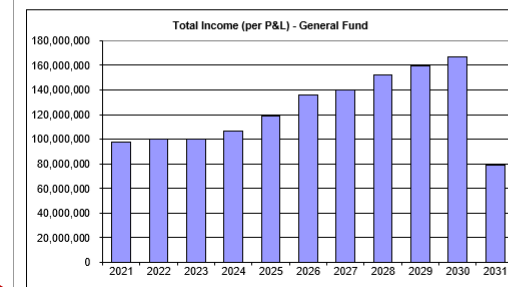
Original plus XYZ capital project
Original Budget

Reset Scenario Hide Icon Columns

Headline Figure / KPI	Scenario	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Rates & Charges	After	49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696
	Before	49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696
Statutory Fees & Fines	After	966,500	1,265,881	1,336,999	1,410,208	1,463,482	1,518,886	1,576,507	1,632,918	1,695,167	1,759,906	1,795,104
	Before	966,500	1,265,881	1,336,999	1,410,208	1,463,482	1,518,886	1,576,507	1,632,918	1,695,167	1,759,906	1,795,104
User Fees	After	6,614,361	8,283,323	9,035,298	9,635,222	10,245,212	18,438,772	19,472,769	20,823,049	21,775,090	22,507,231	23,069,912
	Before	6,614,361	8,283,323	8,880,298	9,476,347	10,082,365	18,271,854	19,301,678	20,647,681	21,595,337	22,322,985	22,881,060
Grants - Operating	After	12,304,207	12,466,935	13,561,002	14,564,419	15,675,653	16,231,807	16,813,081	17,424,732	18,049,280	18,832,543	19,208,703
	Before	12,304,207	12,466,935	13,561,002	14,564,419	15,675,653	16,231,807	16,813,081	17,424,732	18,049,280	18,832,543	19,208,703
Grants - Capital	After	9,183,125	7,280,000	1,255,000	1,650,000	4,675,000	4,565,000	1,065,000	1,065,000	1,065,000	1,065,000	-
	Before	9,183,125	6,780,000	1,255,000	1,650,000	4,675,000	4,565,000	1,065,000	1,065,000	1,065,000	1,065,000	-
Contributions - Monetary	After	4,764,922	4,172,876	4,736,955	4,950,206	8,880,907	12,733,026	13,321,753	18,121,668	18,025,083	18,025,083	40,000
	Before	4,764,922	4,172,876	4,736,955	4,950,206	8,880,907	12,733,026	13,321,753	18,121,668	18,025,083	18,025,083	40,000
Contributions - Non-Monetary	After	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000
	Before	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000

VIC Demo Council
10 Year Financial Plan for the Years ending 30 June 2031
CHARTS - 11 YEARS FIXED - GENERAL FUND
Scenario: <Enter scenario name...>

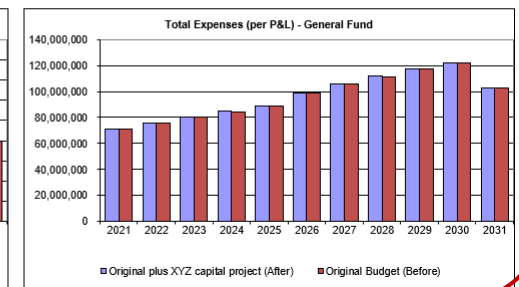
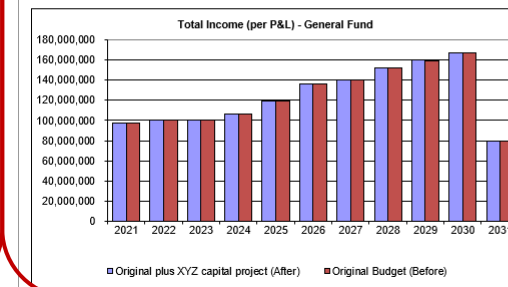
Income Statement Charts



Before enabling scenario

VIC Demo Council
10 Year Financial Plan for the Years ending 30 June 2031
CHARTS - 11 YEARS FIXED - GENERAL FUND
Scenario: Original plus XYZ capital project

Income Statement Charts



After enabling scenario

LGS – LTFP Features

- Transparency – workings tabs (e.g. how the Income Statement or Balance Sheet line items are calculated)

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 INCOME STATEMENT - GENERAL FUND - WORKINGS Scenario: Original plus XYZ capital project												
	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	Projected Years						
	\$	\$	\$	\$	\$	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	
						\$	\$	\$	\$	\$	\$	
Rates & Charges												
Budgeted in database												
Rates & Charges - General Rates - Residential	34,542,575	36,546,783	39,056,211	41,852,163	45,094,461	48,563,087	52,263,131	56,199,802	60,378,422	64,651,062	(0)	
Rates & Charges - General Rates - Other	7,900,808	8,797,377	9,293,798	9,823,862	10,388,578	10,977,735	11,592,067	12,232,329	12,899,299	13,586,278	13,993,866	
Rates & Charges - Municipal charge	6,095,748	6,232,902	6,373,143	6,516,538	6,663,160	6,813,082	6,966,376	7,123,119	7,283,390	7,447,266	7,614,829	
Rates & Charges - Other 1 (Rates sample 1)	1,182,500	1,565,000	1,735,500	2,019,000	2,148,000	2,279,000	2,412,000	2,547,000	2,578,000	2,715,000	205,000	
Rates & Charges - Other 2	-	-	-	-	-	-	-	-	-	-	-	
Rates & Charges - Other 3	-	-	-	-	-	-	-	-	-	-	-	
Internal Income - included in Rates & Charges Income	-	-	-	-	-	-	-	-	-	-	-	
Subtotal - Budgeted	49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696	
LTFP Adjustments												
Recurring Income associated with Major Projects												
Recurring Income Reduction associated with Major Projects												
Subtotal - LTFP Adjustments												
Total Rates & Charges	49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696	

VIC Demo Council
10 Year Financial Plan for the Years ending 30 June 2031
BALANCE SHEET - GENERAL FUND - WORKINGS
Scenario: <Enter scenario name...>

	Actuals 2019/20	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	Projected Years					
	\$	\$	\$	\$	\$	\$	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
							\$	\$	\$	\$	\$	\$
CURRENT ASSETS												
Trade & Other Receivables												
Rates Debtors - Current												
Base: Rates & Charges income (Note 3) less one-off income		49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696
Rates Debtors - Current % (Target % 1ab)		9.49%	9.00%	9.00%	8.50%	8.50%	8.00%	8.00%	9.49%	9.49%	9.49%	9.49%
Rates Debtors - Current		4,716,098	4,782,786	5,081,279	5,117,983	5,465,007	5,490,632	5,858,686	5,000,000	4,500,000	4,000,000	3,500,000
Add/Less: Non-Cash movements per Budget Summary		-	-	-	-	-	-	-	-	-	-	-
Add/Less: Cumulative Non-Cash movements per Budget Summary		-	-	-	-	-	-	-	-	-	-	-
Total Rates Debtors - Current	4,715,000	4,716,098	4,782,786	5,081,279	5,117,983	5,465,007	5,490,632	5,858,686	5,000,000	4,500,000	4,000,000	3,500,000
Rates Debtors - Current movement												
Rates Debtors - Current movement		1,098	66,687	298,493	36,704	347,024	25,625	368,054	(858,686)	(500,000)	(500,000)	(500,000)

LGS – LTFP Features

- Flexibility in Balance Sheet –non-budgeted items (e.g. receivables, payables) will be calculated using historical averages but can be targeted via \$'s or %'s

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 Target % for Balance sheet amounts & ratios - General Fund Scenario: <Enter scenario name...>		2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Current Assets																
Trade & Other Receivables																
Rates Debtors - Current	Historical / Average of historical	10.36%	8.55%	8.97%	10.06%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%	9.49%
	Target					9.00%	9.00%	8.50%	8.50%	8.00%	8.00%					
	Used in Model					9.49%	9.00%	9.00%	8.50%	8.50%	8.00%	8.00%	9.49%	9.49%	9.49%	9.49%
												5,000,000	4,500,000	4,000,000	3,500,000	
		If an amount has been entered, this will be used as closing balance in the Balance Sheet.														

Historical average

Target via %

Target via \$ amount

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 BALANCE SHEET - GENERAL FUND - WORKINGS Scenario: <Enter scenario name...>		Actuals 2019/20	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	Projected Years		2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
CURRENT ASSETS															
Trade & Other Receivables															
Rates Debtors - Current															
Base: Rates & Charges income (Note 3) less one-off income			49,721,631	53,142,062	56,458,651	60,211,563	64,294,200	68,632,904	73,233,574	78,102,250	83,139,111	88,399,606	21,813,696		
Rates Debtors - Current % (Target % Tab)			9.49%	9.00%	9.00%	8.50%	8.50%	8.00%	8.00%	9.49%	9.49%	9.49%	9.49%		
Rates Debtors - Current			4,716,098	4,782,786	5,081,279	5,117,983	5,465,007	5,490,632	5,858,686	5,000,000	4,500,000	4,000,000	3,500,000		
Add/(Less): Non-Cash movements per Budget Summary			-	-	-	-	-	-	-	-	-	-	-		
Add/(Less): Cumulative Non-Cash movements per Budget Summary			-	-	-	-	-	-	-	-	-	-	-		
Total Rates Debtors - Current		4,715,000	4,716,098	4,782,786	5,081,279	5,117,983	5,465,007	5,490,632	5,858,686	5,000,000	4,500,000	4,000,000	3,500,000		
Rates Debtors - Current movement			1,098	66,687	298,493	36,704	347,024	25,625	368,054	(858,686)	(500,000)	(500,000)	(500,000)		

LGS – LTFP Features

- CAPEX can be aligned with the Asset Management Plan (including funding sources) – this will populate the Statement of Capital Works

VIC Demo Council
10 Year Financial Plan for the Years ending 30 June 2031
CAPITAL WORKS - PROGRAM - GENERAL FUND
Scenario: Original plus XYZ capital project

Note: Do NOT enter Acquisitions/Developments of Inventory assets held for resale or Investment Property here
This listing is for Infrastructure, Property, Plant & Equipment only that is included in the database!!

Project	Program	Asset Class	Priority	Construction Type: New, Renewal, Expansion, Upgrade)	Year proposed	Project changed to Year	Exclude Project	Proposed Budget	Default start year	Start year delayed by number of years	Amended start year	Number of years of maintenance
	Reconciling line for 2020/21			New	2020/21							
	Reconciling line for 2021/22			New	2021/22							
	Reconciling line for 2022/23			New	2022/23							
	Reconciling line for 2023/24			New	2023/24							
	Reconciling line for 2024/25			New	2024/25							
	Reconciling line for 2025/26			New	2025/26							
	Reconciling line for 2026/27			New	2026/27							
	Reconciling line for 2027/28			New	2027/28							
	Reconciling line for 2028/29			New	2028/29							
	Reconciling line for 2029/30			New	2029/30							
	Reconciling line for 2030/31			New	2030/31			12,000,000				
		Buildings - Non Specialised		Renewal	2020/21			5,625	2021/22		2021/22	
		Buildings - Non Specialised		New	2020/21			80,000	2021/22		2021/22	
		Roads		Renewal	2020/21			3,384,076	2021/22		2021/22	
		Roads		New	2020/21			1,210,000	2021/22		2021/22	
		Roads		Upgrade	2020/21			3,080,000	2021/22		2021/22	
		Roads		Expansion	2020/21			300,000	2021/22		2021/22	
		Footways & Cycleways		New	2020/21			753,000	2021/22		2021/22	
		Bridges		Renewal	2020/21			300,000	2021/22		2021/22	
		Drainage		Upgrade	2020/21			20,000	2021/22		2021/22	
		Drainage		Expansion	2020/21							

VIC Demo Council													
10 Year Financial Plan for the Years ending 30 June 2031													
STATEMENT OF CAPITAL WORKS - GENERAL FUND													
Scenario: Original plus XYZ capital project													
	Actuals	Current Year					Projected Years						
	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	
Infrastructure													
Roads	2,209,000	18,254,076	11,490,000	10,460,000	10,800,000	6,752,000	6,752,000	6,752,000	6,752,000	6,752,000	6,752,000	-	
Bridges	447,000	1,110,000	640,000	540,000	540,000	740,000	740,000	740,000	740,000	740,000	740,000	-	
Footpaths & Cycleways	938,000	3,863,000	3,500,000	3,500,000	3,500,000	2,485,000	2,485,000	2,485,000	2,485,000	2,485,000	2,485,000	-	
Drainage	219,000	3,120,000	3,050,000	3,050,000	3,050,000	3,100,000	3,100,000	3,100,000	3,100,000	3,100,000	3,100,000	-	
Recreational, Leisure & Community Facilities	3,175,000	4,478,454	3,480,000	3,100,000	2,429,000	800,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	-	
Waste Management	699,000	7,325,500	3,083,000	-	2,334,000	1,320,000	1,368,000	-	1,320,000	-	-	-	
Parks, Open Space & Streetscapes	990,000	6,288,700	647,500	205,000	560,000	60,000	60,000	60,000	60,000	60,000	60,000	-	
Aerodromes	-	-	-	-	-	-	-	-	-	-	-	-	
Off Street Car Parks	12,000	-	-	-	450,000	-	-	-	-	-	-	-	
Other Infrastructure	216,000	200,000	515,000	345,000	225,000	8,067,000	9,135,000	14,003,000	15,003,000	15,503,000	17,503,000	-	
Total Infrastructure (excluding WIP)	8,905,000	44,639,730	26,405,500	21,200,000	23,888,000	23,324,000	24,740,000	28,240,000	30,560,000	29,740,000	31,740,000	-	

LGS – LTFP Features

- Calculation of Financial Performance and Financial Sustainability Capacity Indicators (including detailed workings)

VIC Demo Council															
10 Year Financial Plan for the Years ending 30 June 2031															
FINANCIAL PERFORMANCE INDICATORS - GENERAL FUND															
Scenario: Original plus XYZ capital project															
	Past Years				Current Year	Projected Years									
	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Financial Performance Indicators															
Adjusted Underlying Result					2.20%	3.60%	3.31%	4.59%	6.17%	8.21%	7.56%	8.32%	8.97%	10.47%	-53.27%
Working Capital					197.16%	197.97%	345.47%	331.59%	314.61%	340.13%	644.49%	701.56%	838.47%	836.98%	777.40%
Unrestricted Cash	Select if Financial Assets included:			yes	126.96%	114.26%	142.14%	133.15%	131.84%	132.76%	199.90%	192.47%	224.20%	222.77%	124.68%
Loans and Borrowings (compared to Rates)	Select if Other Charges included:				32.09%	36.97%	30.08%	26.45%	26.43%	25.82%	20.81%	16.23%	12.06%	8.28%	22.78%
Loans and Borrowings Repayments (compared to Rates)					6.23%	6.33%	13.83%	6.13%	4.74%	4.96%	4.07%	3.82%	3.58%	3.37%	10.92%
Indebtedness					49.47%	43.66%	39.49%	32.31%	34.36%	25.61%	25.47%	19.59%	16.08%	9.35%	18.81%
Asset Renewal					136.08%	75.67%	62.44%	76.92%	74.79%	85.17%	99.40%	98.92%	95.64%	94.97%	0.00%
Rates Concentration					66.73%	65.53%	65.57%	65.38%	65.43%	61.29%	61.66%	61.82%	62.19%	62.55%	32.08%
Rates Effort					0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Expenditure Level					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue Level					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Workforce Turnover					0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

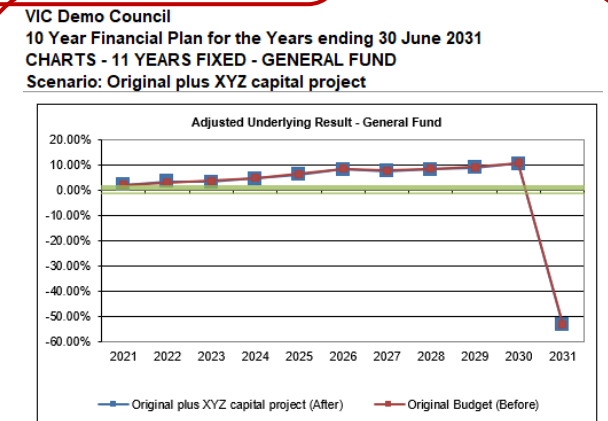
VIC Demo Council																			
10 Year Financial Plan for the Years ending 30 June 2031																			
FINANCIAL PERFORMANCE INDICATORS - GENERAL FUND																			
Scenario: Original plus XYZ capital project					2016/17	2017/18	2018/19	2019/20	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	Projected Years 2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Workings																			
Financial Performance Indicators																			
Adjusted Underlying Result																			
Adjusted Underlying Surplus (or Deficit)									1,600,489	2,833,290	2,766,169	4,082,658	5,858,776	8,885,447	8,687,661	10,167,325	11,626,018	14,343,827	(35,878,985)
Adjusted Underlying Revenue									72,740,671	78,709,931	83,462,210	89,011,747	94,983,023	108,254,729	114,854,424	122,223,060	129,541,082	136,975,789	67,350,412
Numerator:																			
Adjusted Underlying Revenue									72,740,671	78,709,931	83,462,210	89,011,747	94,983,023	108,254,729	114,854,424	122,223,060	129,541,082	136,975,789	67,350,412
less:																			
Total Expenditure									(71,140,182)	(75,876,640)	(80,696,041)	(84,929,089)	(89,124,248)	(99,369,282)	(106,166,763)	(112,055,735)	(117,915,065)	(122,631,962)	(103,229,397)
Total									1,600,489	2,833,290	2,766,169	4,082,658	5,858,776	8,885,447	8,687,661	10,167,325	11,626,018	14,343,827	(35,878,985)
Denominator:																			
Total Income									97,513,718	100,487,807	100,279,165	106,436,953	119,363,930	136,487,755	140,176,177	152,344,728	159,566,165	167,000,872	79,390,412
less:																			
Non-recurrent grants used to fund capital expenditure									(8,008,125)	(5,605,000)	(80,000)	(475,000)	(3,500,000)	(3,500,000)	-	-	-	-	-
Non-monetary asset contributions									(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)	(12,000,000)
Contributions to fund capital expenditure from sources other than those referred to above									(4,764,922)	(4,172,876)	(4,736,955)	(4,950,206)	(8,880,907)	(12,733,026)	(13,321,753)	(18,121,668)	(18,025,083)	(18,025,083)	(40,000)
Total									72,740,671	78,709,931	83,462,210	89,011,747	94,983,023	108,254,729	114,854,424	122,223,060	129,541,082	136,975,789	67,350,412

LGS – LTFP Features

- Setting indicator benchmarks (also displayed in charts) and visual comparison to calculated indicators

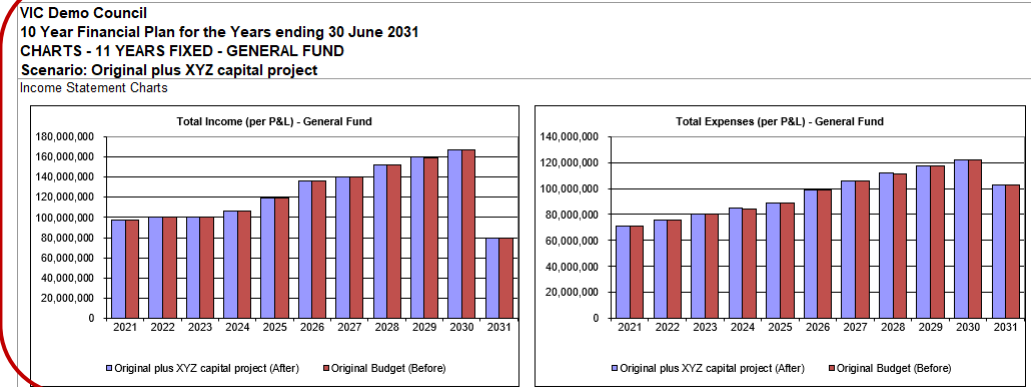
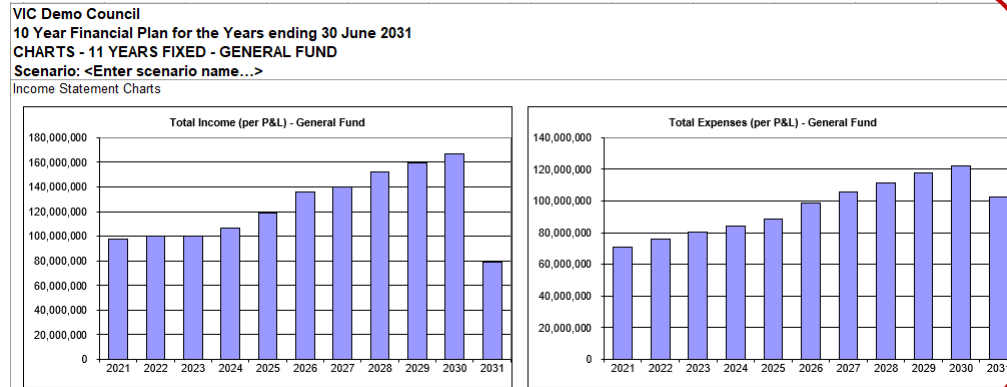
VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 KPI Benchmark Targets - General Fund Scenario: Original plus XYZ capital project												
	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	
Council's Target Benchmarks												
Financial Performance Indicators												
Adjusted Underlying Result	min amber: General Fund min green: General Fund max green: General Fund max amber: General Fund											
	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

VIC Demo Council 10 Year Financial Plan for the Years ending 30 June 2031 KEY PERFORMANCE INDICATORS - GENERAL FUND Scenario: Original plus XYZ capital project												
	Current Year 2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	
<div> <div> ● Within green benchmark (green min and/or green max) ↗ above green maximum and below amber maximum </div> <div> ● Within amber benchmark (amber min and/or amber max) ↘ below green minimum and above amber minimum </div> <div> ● Not within benchmark (amber min and/or amber max) ↑ above amber maximum </div> <div> ● Within green benchmark ↓ below amber minimum </div> </div>												
Council's Target Benchmarks												
Financial Performance Indicators												
Adjusted Underlying Result	Snapshot Actual Ratio	2.20%	3.60%	3.31%	4.59%	6.17%	8.21%	7.56%	8.32%	8.97%	10.47%	-53.27%

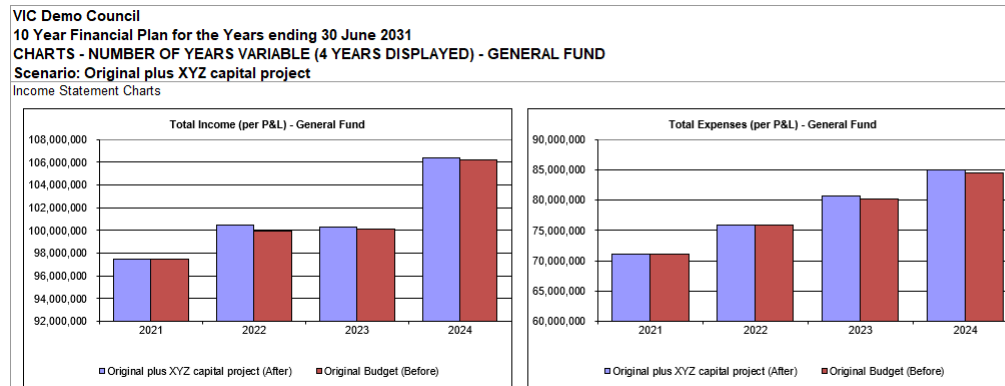


LGS – LTFP Features

- Suite of Charts for all indicators, selected income statement & balance sheet data displaying 11 years (one line/bar or two lines/bars if “Scenario” activated)



- Second suite of Charts with years to be displayed flexible



Number of years in charts: 4

LGS – LTFP Features

- Flexible indexation - % & \$ amounts, recurrent & one-off, population
- Quarterly budget review variations can be added to LTFP
- Reporting for business units
- Loan schedules
- Visibility of financial statements
- Training / Manual / How others are doing it
- LG Solutions look after the annual rollover process (historical data, review for inconsistencies, TY vs LY Primary Statements – i.e. what has changed based on Actuals vs Forecast)

LGS – LTFP Cloud version (WIP)

- User defined number of future years (e.g. out to 30 years)
- Multiple Users

LTFP
Home
Output
Input
Charts
Workings
Checklist
Administration
Setup
LGS Portal
DEMO
Demo Council
Hello, manuel!
Log off

Demo Council
Welcome to the LG-Portal Demo
DEMO COUNCIL

Dashboard - Welcome to LTFP
Select Scenario & Fund ...
Base Case
General
Select

LTFP Import

Import Consolidated Data ...
Importing will delete all current records

Upload File
Browse...
No file selected.

Import

Import Fund Data ...
Importing will delete all current records

Upload File
Browse...
No file selected.

Import

Important Quick Links

Database
Balance Sheet Workings
Income Statement
Balance Sheet

Report
Generate a PDF Report

Generate Report










FinPro Online 2020

LGS – LTFP Cloud version (WIP)

- Easy to navigate















Output

Select Scenario & Fund ... Base Case ▼ General ▼ Select

 Income Statement	 Balance Sheet	 Cash Flow Statement	 Equity Statement	 Budget Summary 1	 Working Capital	 KPI Snapshot	 Raw KPIs	 Report
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Input

Select Scenario & Fund ... Base Case ▼ General ▼ Select

 Database	 GL Table	 Historical Data	 Global Indexation	 Population Indexation	 Target Percentages	 Projects	 Plans	 Loans and Leases	 Chart Of Accounts
			 Assets Disposals & Transfers	 KPI Benchmark Targets	 Reserves	 IPP&E Reconciliation			

Workings

Select Scenario & Fund ... Base Case ▼ General ▼ Select

 Balance Sheet Workings	 Cash Flow Workings	 Equity Workings	 KPI Workings	 Working Capital Workings
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LGS – LTFP Cloud version (WIP)

- Compare balances year to year

Income Statement	Copy Amounts \$ change % change											
INCOME STATEMENT - General Fund	Actuals	Current Budget	Projections									
	2014/2015	2015/2016	2016/2017	2017/2018	2018/2019	2019/2020	2020/2021	2021/2022	2022/2023	2023/2024	2024/2025	2025/2026
Income from Continuing Operations												
Revenue:												
Rates & Annual Charges	2,725,000	2,911,343	2,989,940	3,079,370	3,171,460	3,266,604	3,364,602	3,465,540	3,569,506	3,676,591	3,786,889	3,900,496
User Charges & Fees	7,279,000	6,996,142	7,502,894	7,327,785	7,506,686	7,694,353	7,886,712	8,083,880	8,285,977	8,493,126	8,705,454	8,923,091
Interest & Investment Revenue	246,000	226,430	219,610	254,690	246,350	257,808	270,406	284,849	300,087	316,168	333,138	351,050
Other Revenues	255,000	159,640	162,500	235,890	238,960	244,934	251,057	257,334	263,767	270,361	277,120	284,048
Grants & Contributions provided for Operating Purposes	5,560,000	3,880,679	4,173,119	4,025,290	4,102,385	4,204,945	4,310,068	4,417,820	4,528,265	4,641,472	4,757,509	4,876,447
Grants & Contributions provided for Capital Purposes	3,723,000	691,000	907,850	583,050	591,410	591,410	591,410	591,410	591,410	591,410	591,410	591,410

Income Statement	Copy Amounts \$ change % change											
INCOME STATEMENT - General Fund	Actuals	Current Budget	Projections									
	2014/2015	2015/2016	2016/2017	2017/2018	2018/2019	2019/2020	2020/2021	2021/2022	2022/2023	2023/2024	2024/2025	2025/2026
Income from Continuing Operations												
Revenue:												
Rates & Annual Charges	2,725,000	2,911,343	78,597	89,430	92,090	95,144	97,998	100,938	103,966	107,085	110,291	113,607
User Charges & Fees	7,279,000	6,996,142	506,752	(175,109)	178,901	187,667	192,359	197,168	202,097	207,149	212,321	217,636
Interest & Investment Revenue	246,000	226,430	(6,820)	35,080	(8,340)	11,458	12,598	14,443	15,239	16,080	16,920	17,912
Other Revenues	255,000	159,640	2,860	73,390	3,070	5,974	6,123	6,276	6,433	6,594	6,759	6,928
Grants & Contributions provided for Operating Purposes	5,560,000	3,880,679	292,440	(147,829)	77,095	102,560	105,124	107,752	110,446	113,207	116,037	118,938
Grants & Contributions provided for Capital Purposes	3,723,000	691,000	216,850	(324,800)	8,360	-	-	-	-	-	-	-

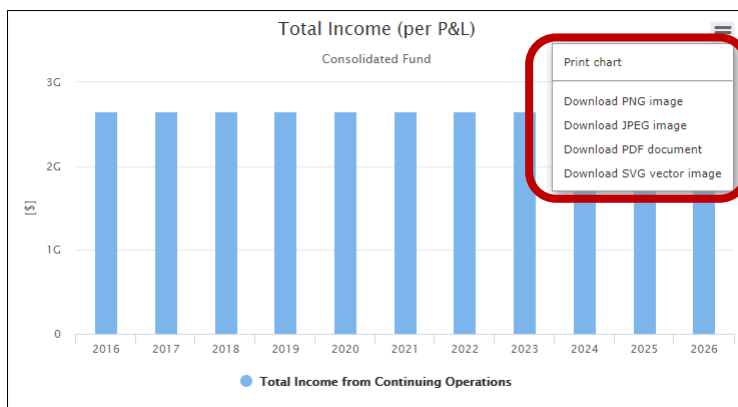
Income Statement	Copy Amounts \$ change % change											
INCOME STATEMENT - General Fund	Actuals	Current Budget	Projections									
	2014/2015	2015/2016	2016/2017	2017/2018	2018/2019	2019/2020	2020/2021	2021/2022	2022/2023	2023/2024	2024/2025	2025/2026
Income from Continuing Operations												
Revenue:												
Rates & Annual Charges	2,725,000	2,911,343	2.70%	2.99%	2.99%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
User Charges & Fees	7,279,000	6,996,142	7.24%	(2.33%)	2.44%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
Interest & Investment Revenue	246,000	226,430	(3.01%)	15.97%	(3.27%)	4.65%	4.89%	5.34%	5.35%	5.36%	5.37%	5.38%
Other Revenues	255,000	159,640	1.79%	45.16%	1.30%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
Grants & Contributions provided for Operating Purposes	5,560,000	3,880,679	7.54%	(3.54%)	1.92%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
Grants & Contributions provided for Capital Purposes	3,723,000	691,000	31.38%	(35.78%)	1.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

LGS – LTFP Cloud version (WIP)

- Copy statements to Excel

[illegible]

- Save charts to different file types



LGS – LTFP Cloud version (WIP)

- Generate flexible pdf reports

Report Configuration

Select Scenario & Fund ...

Base Case

Consolidated

Select

Show Output Menu

Saved Configurations

new configuration -

Add New Config

General Settings

Statements & Charts

Page Inclusions

Design & Appearance

Save New Config

Delete Config

Generate Report

New configuration created. Please save!

Configuration Settings

Configuration Name

(saved configurations can be re-used at any time)

NEW LTFP Report Configuration

File Name

(Council's LTFP pdf will be created with this name)

LTFP Report

Statement Settings

Include nil lines

Include actuals

Show numbers as \$'000

Include spacer columns

Number of forecast years

✓

✓

✓

10

Funds to report

Consolidated

General

Sewer

Water

✓

Additional Settings

Show table header only once (do no repeat on every page)

Page Orientation

Landscape



LG Solutions

"partners in Council's financial data"

FinPro LTFP Sessions 2020

Questions ?

21 October 2020

FinPro Online 2020